



LIMITED LIABILITY COMPANY "NUZAROIL"

614083, perm krai, city perm, street zaporozhskaya, house
5, OGRN 1195958017188, INN 5904373848, KPP 590401001,
uzaroil@bk.ru, tel/whatsapp: +79055733184

ООО "Нузаройл"

TO: Who It May Concern
ATTN: Principal Buyer / Mandate

Buyer's official ICPO should be issued & addressed as follows;
TO: Supplier / Refinery, Russia-Federation or Georgia Refinery.
ATTN: Export Director
VIA: LLC "NUZAROIL",
(Sales Representative)

SOFT CORPORATE OFFER

We, LIMITED LIABILITY COMPANY "NUZAROIL" on behalf of our End Seller /Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the End Buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

TRANSACTION TERMS:

Country of Origin: RUSSIAN ORIGIN, GEORGIA ORIGIN AND AZERBAIJAN ORIGIN
Trading Mode: - FOB (Free On Board), CIF (Cost of Insurance and Freight) & TTO (Tanker Take Over).
Price: Negotiable (send your sensitive/target price during ordering).
Payment: SBLC/MT760, DLC/MT700, MT103/23 and TT-Wire.
Destination: Any Safe World Port (ASWP).
Specification: Annexed within Contract (TBA).
PB: 2% Operative Performance Bond, by the Seller.

COMMISSIONS STRUCTURE

INSPECTION: SGS FOR THE QUALITY & QUANTITY TEST REPORT
COMMISSION PER BBL: SELLER SIDE & BUYER SIDE - \$ 4.00 USD PER BARREL
COMMISSION PER MT: SELLER'S SIDE - \$5.00 & BUYER'S SIDE - \$ 5.00 USD PER MT.
COMMISSION PER GAL: SELLER SIDE & BUYER SIDE - \$ 0.2 USD PER GALLON

PRODUCTS LISTS:

EASTERN SIBERIA PACIFIC OCEAN (ESPO)

Minimum Quantity: Buyer request not less than 500,000 – 1,000,000 BBL
Maximum Quantity: 1,000,000 -2,000,000 BBL MONTHLY
FOB Price \$79 Gross / \$75 Net
CIF Price \$82 Gross / \$78 Net
COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side per BBL

JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)

Minimum Quantity: Buyer request not less than 1,000,000 per BBL
Maximum Quantity: 4,000,000 per BBL Monthly
Price CIF ASWP: Gross \$ 88 US D / NET \$ 84 USD per BBL
Price FOB: Gross \$ 86 US D / NET \$ 82 USD per BBL
COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side per BBL

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AUTOMOTIVE GAS OIL (AGO)

Minimum Quantity: Buyer request not less than 50,000 per MT
MT Maximum Quantity: 100,000 per MT Monthly
Price CIF ASWP: Gross \$ 300 USD / NET \$ 290 USD per MT
Price FOB: Gross \$ 290 USD / NET \$ 280 USD per MT
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side per MT

LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: Buyer request not less than 50,000 per MT
Maximum Quantity: 100,000 per MT Monthly
Price CIF ASWP: Gross \$ 310 USD / NET \$ 300 USD per MT
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side per MT

UREA 46% PRILLED & GRANULAR

Minimum Quantity: Buyer request not less than 50,000 per MT
MT Maximum Quantity: 100,000 per MT Monthly
Price CIF ASWP: Gross \$ 300 USD / NET \$ 290 USD per MT
Price FOB: Gross \$ 290 USD / NET \$ 280 USD per MT
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side per MT

GASOLINE OCTANE

Quantity: 30 000 MT/per month/ Maximum of 100,000 MT per month
Delivery: CIF ASWP
87OCTANES ___ \$300 Gross/ \$290 Net per MT
89 OCTANES ___ \$270 Gross/ \$260 Net per MT
91 OCTANE ___ \$290 GROSS / \$380 NET
95 OCTANES ___ \$290 Gross/ \$280 Net per MT
93 OCTANE ___ \$300 GROSS / \$290 NET
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

FOB ROTTERDAM/HOUSTON PORT SELLING TERMS AND PROCEDURES (NON NEGOTIABLE)

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issue Draft Contract, Commercial Invoice (C.I) with port tank number and TSR number to be included in CI, buyer countersign within 24 hours and return to the seller.
3. Seller provides the tank farm contact to the buyer to take over seller's tank and pay for extra 3 to 5 days minimum in order for the buyer to conduct dip test.
4. Seller issues the below POP document to buyer's secured email for verification:
 - Tank storage agreement (TSA)
 - Tank storage receipt TSR with GBS coordinates of tank location
 - Passport Product Analysis
 - Authorization to sell and collect ATSC
 - Certificate of origin.
5. Seller issues unconditional DTA to buyer.

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LED LIABILITY COMPANY "NUZAROIL"

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3. Seller issues Proof of Product and Shipping Documents as listed below;

A. Bill Of Lading

B. Vessel Tanker Details Q88

C. Product Passport (Dip Test)

D. Product Conformity

E. Invoice For Tittle transfer

F. Cargo Manifest

G. Notice of readiness

H. Certificate of origin

4. Upon receipt of the above documents by the buyer, buyer makes payment within 48 hrs for the Title Transfer of the vessel via T T Wire Transfer / MT103.

5. Upon receipt of the above payment of the vessel Title Transfer, the Ownership Certificate will be issued and remaining Proof of Product and shipping documents will be sent to the buyer alongside the SGS Report while the course of the vessel will be re-routed to the current buyer's discharge port.

6. Upon arrival of the vessel at Discharge Port, the vessel captain will hand over all the original POP documents to the buyer's representative while buyer pays for the total contract after SGS, CIQ or equivalent inspection at the discharge port via T/T Wire transfer and the re-routing fee will be deducted while offloading will commence immediately, please evaluate and revert.

7. Mandates/ intermediaries receive their Commissions according to spot delivery.

IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURES ARE ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURES IN THE ICPO IN ORDER FOR AN ACCEPTANCE.

During October - March winter specification:

Pour Point not more than -15°C / Cloud Point -8°C Max.

April - September summer specification:

Pour Point not more than -10°C / Cloud Point -5°C Max.

Mr. Mukhametshin Zhalil Gabdrakhmanovich

General manager

LLC "NUZAROIL"



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