

ООО АYAКС-PETROLIUM



ЮРИДИЧЕСКИЙ АДРЕС: АДРЕС: 109431, Москва
УЛИЦА ПРИВОЛЬНАЯ, Д. 70, ОФ
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FULL CORPORATE OFFER

WE, OOO AYAKS-PETROLIUM AS END-SELLER COMPANY AND THE TITLE HOLDER OF THE PRODUCTS FROM OUR REFINERY OF THESE MENTION PRODUCTS BELOW CONFIRMED WITH FULL CORPORATE RESPONSIBILITIES UNDER PENALTY AND PERJURY THAT WE ARE READY AND CAPABLE TO ENTER INTO A CONTRACT TO SELL THE COMMODITY. ALL THE SUPPLY IS GUARANTEED TO MEET THE SPECIFICATIONS AND TO PASS THE STRINGENT REQUIREMENTS OF SGS OR EQUIVALENT. THE SALES AND PURCHASE CONTRACT WOULD BE IN ACCORDANCE WITH INTERNATIONAL STANDARDS AND PROCEDURES.

RUSSIAN MAZUT M100 10585/75

Quantity: 100,000 MT for the first month Trail and 500,000 MT for 11 months with Roll and Extension

CIF price: \$250 Gross / \$ 240 Net

FOB price: \$ 230 Gross / \$220 Net

Commission: USD\$ 5 / USD\$ 5

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: 1,000,000 BBLs for the first month Trial and 5,000,000 BBLs for 11 months with Roll and Extension

CIF price: \$60 Gross / \$54 Net

FOB price: \$56 Gross / 50 Net

Commission: USD\$ 3 BBL/USD\$ 3BBL

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2 002

Quantity: 100,000 BBLs for the first month Trial and 500,000 BBLs for 11 months with Roll and Extension

CIF: USD 45 Gross / 40 Net.

Commission: \$5/\$5.

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ТТО-ROTTERDAM PROCEDURE

1. BUYER COMPANY ISSUE ICPO ALONG WITH THEIR COMPANY REGISTRATION CERTIFICATE TO SELLER.
2. REFINERY APPROVES AND ISSUES COMMERCIAL INVOICE (CI) OF TOTAL VALUE AMOUNT OF PRODUCT LOADED IN THE VESSEL TO BUYER. BUYER SIGN AND RETURNS TO SELLER ALONG WITH BUYER SCANNED PASSPORT COPY, TAX CERTIFICATE.
3. UPON RECEIPT OF SIGNED CI, REFINERY PROVIDES PPOP
 - A. PRODUCT PASSPORT
 - B. PIPELINE TO VESSEL INJECTION NOTICE
 - C. BILL OF LADING
 - D. AUTHORITY TO VERIFY (ATV)
 - E. COMMITMENT LETTER TO SUPPLY FROM TITLE HOLDER
 - F. Q&Q ANALYSIS REPORT AT THE LOADING PORT
 - G. CONFIRMATION/STATEMENT OF AVAILABILITY
4. BUYER EXTENDS VESSEL CHARTER DAILY COST (BUYER PAYS ONLY FOR THE COST OF THE DAYS HE LEASES THE VESSEL) TO ENABLE VESSEL CHARTER COMPANY OBTAIN THE AUTHORIZATION TO ANCHOR.
5. REFINERY ISSUES DIP TEST AUTHORIZATION (DTA) AND AUTHORITY TO VERIFY (ATV) FOR BUYER TO SIGN AT THE TTM IN ROTTERDAM LIAISON OFFICE.
6. UPON SIGNING THE DTA AND ATV, SELLER SCHEDULES SGS TO CONDUCT DIP TEST AT SELLER'S EXPENSE, UPON SUCCESSFUL DIP TEST, SELLER TRANSFERS TITLE OF THE PRODUCT TO BUYER-5% OF TOTAL COST OF PRODUCT REQUIRED AT THIS POINT.

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7. WITHIN 24HRS AFTER TITLE TRANSFER, BUYER RECEIVES FRESH SGS FOR IMMEDIATE CONFIRMATION AND WITHIN 48 HOURS BUYER PAYS FOR THE PRODUCT BY T/T TRANSFER BANK TO REFINERY FIDUCIARY BANK AND LIFTING COMMENCE FROM BUYER'S LEASED VESSEL.
8. REFINERY ISSUES TO BUYER TITLE OWNERSHIP CERTIFICATE AND ALL EXPORT DOCUMENTS.
9. REFINERY AND BUYER PAYS COMMISSIONS VIA PAY ORDER NCNDA /IMFPA TO MANDATES AND INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF BUYER'S PAYMENT.

TANK TO VESSEL TRANSACTION TERMS AND PROCEDURES

- 1) BUYER ISSUE ICPO CONTAINING THE SELLER'S WORKING PROCEDURE WITH BANKING DETAILS.
- 2) SELLER ISSUES COMMERCIAL INVOICE OF THE PRODUCT IN TANKS AT THE PORT IN REFINERY RESERVOIR, BUYER SIGN AND RETURN COMMERCIAL INVOICE TO THE SELLER ALONG WITH VESSEL Q88.AND DRAFT NCNDA/IMFPA
- 3, SELLER ISSUE TO BUYER'S PPOP,
 - A) PRODUCT PASSPORT ANALYSIS,
 - B) PRODUCT CERTIFICATE OF ORIGIN,
 - C) PRODUCT COMMITMENT LETTER TO INJECT,
- 4) BUYER'S PROVIDE FOR SELLER'S BUYER VESSEL DETAILS TO ENABLE INJECTION OF PRODUCT TO BUYER'S NOMINATED TERMINAL WITHIN 24 HOURS TO ENABLE SELLER BANK APPROVE FULL POP LISTED BELOW TO BUYERS BANK FOR PRODUCT INSPECTION BANK TO BANK:

A) GPS COORDINATE-TANK STORAGE RECEIPT (TSR),

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- B) INJECTION REPORT
- C) UNCONDITIONAL DIP TEST AUTHORIZATION LETTER (DTA)
- D) AUTHORIZATION TO SELL.
- E) FRESH UPDATE SGS REPORT.
- F) AUTHORIZATION TO VERIFY THE PRODUCT SELLER'S TANK (ATV)
- G) BILL OF LOADING

5) BUYER SUCCESSFUL CONDUCT PRODUCT DIP TEST IN SELLER TANKS, WITHIN 48 HOURS' PRODUCT WILL IMMEDIATELY BE INJECTED INTO BUYER'S NOMINATE VESSEL. BUYER MAKES PAYMENT FOR THE PRODUCT VIA MT103 AND SELLER TRANSFERS TITLE OWNERSHIP TO BUYER UPON ARRIVAL OF CARGO SECOND SHIPMENT COMMENCES.

Kozmin Anatoly,



GENERAL MANAGER

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