

"ТАРТУОЙЛ ГРУПП"

ЖАУАПҚЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ

Мекенжай: Микрайон 5, 44, Кв 8, Алматы Қ.,
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Email: sales@tartuoilgroup.kz, info@tartuoilgroup.kz
Website: www.tartuoilgroup.kz



"TARTU OIL GROUP"

LIMITED LIABILITY PARTNERSHIP

Address: Mikrayon 5, 44, Kv 8, Almaty City, Auezov
District, Republic of Kazakhstan, Almaty City.
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SOFT CORPORATE OFFER

English translated copy

"30" 06 2023 жыл

We 'TARTU OIL GROUP' LLP hereby issue this Soft Corporate Offer as a trusted Refinery in **Kazakhstan** with full corporate power and authority with given terms and conditions and confirm our readiness to supply the following products according to the terms and conditions stipulated in this soft corporate offer.

PRODUCT, PRICES AND TERMS.

PRODUCT: KAZAKHSTAN EXPORT BLEND CRUDE OIL (KEBKO)

ORIGIN: KAZAKHSTAN

QUANTITY: ONE MILLION (1,000,000) BARREL WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 34.00 GROSS / US\$ 32.00 NET BARREL

PRODUCT: AVIATION TURBINE JET A-1

ORIGIN: KAZAKHSTAN

QUANTITY: ONE MILLION (1,000,000) BARREL WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 38.00 GROSS / US\$34.00 NET PER BARREL

FOB PRICE: US\$ 34.00 GROSS/ US\$ 32.00 NET PER BARREL

PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)

ORIGIN: KAZAKHSTAN

QUANTITY: FIVE HUNDRED THOUSAND (500,000) BARREL WITH R&E INTO YEARLY

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LOADING PORTS – COMMISSION STRUCTURES – PAYMENT TERM

**LOADING PORTS: KOZMINO /TURKMENISTAN/ PRIMORSK / NOVOROSIYSK /
VLADIVOSTOK / ROTTERDAM PORT/ NEDERLANDS ANY CONVINIEN PORT IN RUSSIA
FEDERATION/ AKTAU AND KURYK (CASPIAN SEA).**

INSPECTION: SGS FOR THE QUALITY & QUANTITY TEST REPORT.

**COMMISSION: NET PRICE – GROSS PRICE, THE 50% TO SELLER SIDE AND 50% TO BUYER
SIDE.**

PAYMENT TERMS: MT103 TT / SBLC via MT760

CIF TRANSACTION PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order "ICPO" with complete banking information, Company Profile (CP), Company Registration, Copy of Import License, Copy of Buyer's authorized signatory's Passport.
2. On receipt of buyer's ICPO, seller issues (amendable) draft Contract (SPA) in favor of the buyer.
3. Within the validity of the SPA, Buyer returns to seller the signed SPA. The electronic signed by both parties is considered legally binding and enforceable.

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4. Within 24 to 48 hours of buyer receipt of the above PPOP documents, buyer will immediately make cash deposit of (3%) of total cost by TT wire transfer into seller nominated bank account which will stand as Security Guarantee for the transaction, change of title ownership, cargo re-route and re-assigning of cargo to current buyer.
5. Upon seller's partner confirmation of buyer's deposit, seller transfer's the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name and also re-route the vessel to buyer's destination port/terminal and issue ATB to enable Buyer board the vessel and DTA Dip Test Authorization effective from the vessel ETA.
6. Vessel arrive the discharge port and buyer carry out the CIQ/SGS inspection and upon a successful inspection, buyer makes payment for product by MT103 and deduct the payment made to seller earlier.
7. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

MRS. TAMER IRINA

DIRECTOR SALES 'TARTU OIL GROUP' LLP

