



## ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "РНК"

Legal address: 410012, Saratov region, Saratov,  
Volskaya st., 91, office 801 Russia Federation.  
Email: rnk.llc@list.ru  
Tel: +7 (904) 615 37 87.

DATE OF ISSUE:	31 JANURAY 2023
DATE OF EXPIRE:	31 DECEMBER 2023.
REF:	BUYER / BUYER MANDATE.

### SOFT CORPORATE OFFER

We the undersigned OOO "RNK" representative to leading vertically integrated Oil & Gas Companies, hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract, then a Sales Purchase Agreement (SPA) upon acceptance of the Seller Procedures, term and conditions stipulated herein. The procedures, term and conditions stipulated herein are in accordance with the procedures, terms and conditions of procuring Oil & Gas Products from the Russian Federation and NON-Russian Federation terms and conditions.

#### JET FUEL TS-1 (JP54)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL.  
MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS  
CIF PRICE: GROSS \$65 / NET \$63  
COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE.

#### VIRGIN OIL (D6)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000,000 GALLONS  
MAXIMUM QUANTITY: 500,000,000 GALLONS X 12 MONTHS  
CIF PRICE: GROSS \$1.00 / NET \$0.95  
COMMISSION: \$0.25 SELLER SIDE / \$0.25 BUYER SIDE.

#### JET FUEL (A1)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL.  
MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS  
CIF PRICE: GROSS \$65 / NET \$63  
COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE.

#### MAZUT M100 GOST 10585-75 & 10585-99

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT.  
MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS  
CIF PRICE: GROSS \$259 / NET \$255  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE.

#### DIESEL (D2) GAS OIL L-02-62 GOST 305-82

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT.  
MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS  
CIF PRICE: GROSS \$284 / NET \$280  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE.

#### LIQUEFIED PETROLEUM GAS (LPG)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT  
MAXIMUM QUANTITY: 500,000 MT X 12 MONTHS  
CIF PRICE: GROSS \$210 / NET \$200  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

#### LIQUEFIED NETURAL GAS (LNG)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT  
MAXIMUM QUANTITY: 500,000 MT X 12 MONTHS

OGRN: 1176451026168.  
TIN: 6454115243.  
KPP: 645201001.



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CIF PRICE: GROSS \$220 / NET \$210  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE.

### AUTOMOTIVE GAS OIL (AGO)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT  
MAXIMUM QUANTITY: 500,000 MT X 12 MONTHS  
CIF PRICE: GROSS \$240 / NET \$230  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE.

### PREMIUM MOTOR SPIRIT (PMS)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 50,000 MT  
MAXIMUM QUANTITY: 900,000 MT X 12 MONTHS  
CIF PRICE: GROSS \$240/ NET \$230  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

### LIGHT CRUDE OIL (LCO)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 50,000 MT/422500 BARRELS  
MAXIMUM QUANTITY: 500,000 MT/4225000 BARRELS X 12 MONTHS  
CIF PRICE: GROSS \$230/ NET \$220  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

### PETROLEUM COKE

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 50,000 MT  
MAXIMUM QUANTITY: 500,000 MT X 12 MONTHS  
CIF PRICE: GROSS \$170/ NET \$160  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

### EN590 DIESEL 10PPM/50PPM

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 500,000 MT  
MAXIMUM QUANTITY: 50,000 MT X 12 MONTHS  
CIF PRICE: GROSS \$310 / NET \$300  
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

## TTO PROCEDURE

1. Buyer issues official ICPO product right inside the vessel on the sea:
2. Seller issues MOU.
3. Buyer countersign MOU and forward back.
4. upon the receipt of countersign MOU from the buyer, seller Emails to buyer the listed below documents issued in the name of the initial buyer as stated below:
  - a) Product Passport (Quantity & Quality Dip Test Analysis Report)
  - b) Certificate of Origin
  - c) Bill of Lading
  - d) Vessel Q88 Document
  - e) E.T.A. (Estimated Time of Arrival) Of Vessel
  - f) Vessel (N.O.R) Notice of Readiness
  - g) Ullage Report
  - h) Cargo Manifest

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i) Invoice for title transfer

5. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and makes payment Within 48 hours for the title takeover which amount to the sum of \$150,000.00 (One hundred & Fifty Thousand United state dollars) to seller's Fiduciary account.

6. Upon seller receipt of the first deposit of title takeover payment, seller transfers the title to the potential buyer's company's name and re-issue all other outstanding Documents to the potential buyer's company's and send via swift from seller bank the full prove of product to buyers Bank.

7. Upon receives the full POP via email the buyer conducts the balance payment of \$200,000.00 (Two hundred Thousand United state dollars) to seller's Fiduciary account.

8. Upon receiving the full advance guarantee of deposit, the seller orders for the vessel to be re-routed to buyers desired Port under the coordination by buyer's forwarder, Vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, Buyer pays by MT103 T/T for the full product to the seller. Note the title takeover payment will be deducted from the total product value.

9. Seller pays all parties involved their commission within 48 hours:

### CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead.

2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.

(A) Seller Irrevocable Commitment to Supply

(B) Statement of availability of product

(C) certificate of origin

(D) Commercial invoice for the first value shipment

3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$780,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.

4. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).

a) Copy of license to export, issued by the department of the Ministry of Energy.

b) Copy of Approval to Export, issued by the Ministry of Justice.

c) Copy of statement of availability of the product.

d) Copy of the refinery commitment to produce the product.

e) Copy of Transnet contract to transport the product to the loading port.

f) Copy of the port storage agreement.

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- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88.
- i) Copy of Bill of Lading.
- j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- l) NOR /ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days.

The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.

### COST INSURANCE AND FREIGHT TRANSACTION PROCEDURE



Mr. Schegolev Artem Alexandrovich  
General Manager