



Storage Tanks & Logistics

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Rotterdam-Houston Storage & Logistics company
storage tank leasing & sales. Shipping & logistics

We, "Rotterdam -Houston Storage & Logistics company" hereby issues this official SOFT CORPORATE OFFER with full power and authority under Penalty of Perjury with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities **JP1, JP54, D2, AGO, D6, EN590, 500PPM, D-50ppm, MAZUT, REBCO, GASOLINES, LNG, LPG, PETCOKE** in accordance with the terms and procedures of the Refinery as stipulated in this SCO

The document is updated:

- **Products Grade:** Russian Export Grade.
- **Loading Ports:** NOVOROSIYSK / VLADIVOSTOK / PRIMORSK / ROTTERDAM / HOUSTON.
- **Origin:** Russian Federation.
- **Commission structure:** 50% Seller side, 50% Buyer side (open).
- **Contract Term:** 12 MONTHS MINIMUM (WITH ROLLS AND EXTENSIONS) INSPECTION: SGS, CIQ OR SIMILAR
- **Payment Terms:** MT103, SBLC, TT wire transfer.
- **POP:** Provided as stated in the Procedures.
- **Inspection by:** SGS or equivalent.
- **Currency:** All in U.S.A. Currency.
- **COMMISSION: STRUCTURED NCNDA/IMFPA**



PRODUCTS & PRICES:

DIESEL GAS D2 OIL GOST 305-82 - RUSSIA ORIGIN

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$360.00MT NET / USD \$350.00MT on CIF
FOB Price: Gross USD \$350.00MT NET / USD \$340.00MT on FOB/Novorossiysk/Rotterdam

MAZUT M100 GOST -10585/75/99 - RUSSIA ORIGIN

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$250.00/ USD \$240.00 NET on CIF
FOB Price: Gross USD \$240.00 / USD \$230.00 NET on FOB/Novorossiysk/Rotterdam.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL - RUSSIA ORIGIN

Minimum Quantity: 500,000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross USD \$52.00BBL NET/ USD \$50.00 NET on CIF
FOB Price: Gross USD \$ 50.00BBL NET / USD \$48.00 NET on FOB/Novorossiysk/Rotterdam

TTM PROCEDURES IN MOSCOW.

1. Buyer issue legal ICPO + Company profile + buyer passport copy and one of its representatives (for official use) *buyer company registration certificate *scan copies of the buyer and partner flight tickets *scan copy of the buyer hotel reservations *scan copy of buyer visa
2. Seller confirms Buyer Documents and issue confirmation Letter to confirm
3. Buyer visit Seller administrative office for TTM (Face to Face) meeting to sign the SPA & CI.
4. The buyer conducts DIP TEST at Seller Tanks (Buyer borne for the SGS) and submits his carrier information (CPA).
5. Upon SGS report buyer issue 50% payment MT103/TT to seller nominated account while the buyer still in Russia, and upon confirmation of the 50% deposit seller issues POP confirmed by the Buyer.
6. Seller will issue ATV & bill of lading.
7. Seller injects to Buyer's tank or vessel, the buyer confirms loading or injection and remit balance 50%.
8. Buyer lift products to their own destination.
9. Buyer and Seller pay all intermediaries.

Guidelines to note when preparing documents ICPO / LOI

1. Freshly dated (not older than 7 working days)
2. The letterhead is genuine, check for any signs of cut and paste or scan and edit. In the letterhead we need complete company name, address, phone number, fax number and email address
3. The information's must be detailed and we need a specification
4. The ICPO /LOI must be addressed to the Seller
5. Bankers information must be the same as the to the company ordering and as stated in the letter Head, if different, then it must be accompanied by a letter of the owners of the bank account attached to the ICPO stating their authorization of the purchase
6. The documents must be signed and sealed

FOB - VESSEL TO VESSEL PROCEDURES

1. The Buyer issues Purchase Order (PO) with the buyer passport copy to END-SELLER RUSOIL
2. END-SELLER RUSOIL issues a contract Commercial Invoice according to the terms stated herein: The Buyer Signs and returns with the buyer storage agreement paper for confirmation or buyer uses END-SELLER M.GODO (refinery) storage tank.
3. END-SELLER RUSOIL . sends to the buyer the proof of company active and product available.
 - (1) Commitment Letter to Supply
 - (2) Export license
 - (3) Product available report
 - (4) Registration certificate
 - (5) Product passport analysis
 - (6) ATSC
4. The buyer makes 350,000 USD Payment guarantee deposit Invoice to be deducted from product cost. NCNDA / IMFPA signed by all groups with commission structures.
5. After the confirmation of the POP documents, Buyer provides to the seller Notice of Readiness (NOR) from the Buyer Storage Company to receive the product.
6. Seller begins loading and provide to the buyer the below documents. . Bill of Lading. Cargo Manifest. Marine Insurance policy. Unconditional Dip Test Authorized letter.
7. After the confirmation of the product Quality and Quantity, the Buyer pay 100% of the available product via MT103 TT Wire Transfer as per CI, and END-SELLER, RUSOIL furnish the Buyer, Commercial Invoice title transfers immediately after payment.
8. Seller and Buyer pays all intermediaries involved in the transaction as per the executed NCNDA / IMFPA. The refinery of END-SELLER RUSOIL. shall sustain the responsibility of transporting the product to the port, and export duty charges.

TANK FARM STORAGE FACILITIES & LOGISTICS TO ALL PORTS Rotterdam, Houston, Brazil etc.

In order to enable us issue the Tank Storage Agreement (TSA/ NOR / ATV / TSR /ATI/CAP) for storage of signed quantity & quality specification, we urge you to send us the signed SPA/CI with any of your Seller Refinery Company Or send us the full contact details of the Lessee Company to prompt issuance of TSA.

Company Name:
Company Address:
Contact Person:
Email:
Telephone:
Title:
Duration of Lease / loading port:

Storage Tank Estimate:

Tariff: per Barrel
Charged Per day for Storage of your purchased product.
Minimum Leasing Period: Three (3) Days

Payment method is MT103 T/T Wire Transfer. We do not accept LC, BG or any other form of payment instruments.

If Leasing Company accepts the Storage Tank Estimates, we advise to release the contact details of the Leasing Company to permit us issue the TSA for your review.

Note: kindly indicates the number of days to be leased.

Olga Astafieva

(director Tank Farm)

OFFICIAL



NETHERLANDS

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