



LLC "SNGRE"

PSRN: 1131108000374 INN: 1108022308

Email: sngreoil@gmail.com

Tel: +7 926 459 3074

Address: 169300, Komi Republic, Ukhta city, Semyashkina street, 8a, floor 1

TO: BUYER/BUYER REP

SOFT CORPORATE OFFER

We LLC SNGRE representative to leading Oil & Gas companies, hereby issue this Soft Corporate Offer under penalty of perjury that we are ready, willing and able to supply the below mentioned products upon acceptance of our term and conditions stipulated herein.

TERMS OF NEGOTIATION

ORIGIN: RUSSIA FEDERATION

PERFORMANCE BOND: (PB) 2% OF THE FIRST MONTH SHIPMENT VALUE DESTINATION ASWP

INCOTERMS: FOB / CIF / TTO

LOADING PORT: NOVOROSIYSK / PRIMORSK / VLADIVOSTOK / ROTTERDAM / HOUSTON PORTS

PAYMENT TERMS: T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103/23, MT103

INSPECTION: SGS, CIQ OR SIMILAR

COMMODITIES

RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]

Minimum Quantity: 100,000 Barrels per Month

Maximum Quantity: 5000,000 Barrels per Month

Price: Gross \$42.00 USD/ \$ 38.00 USD NET on CIF

Price: Gross \$38.00 USD / \$ 34.00 USD NET on FOB

RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

Price: Gross \$200.00 USD/\$180.00 USD NET on CIF

Price: Gross \$ 180.00 USD/\$160 .00 USD NET on FOB

GAS OILAGO (AUTOMATIVE GAS OIL)

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$200.00 USD/ \$ 180.00 USD NET on CIF

Price: Gross \$ 180.00 USD/\$ 160.00 USD NET on FOB

RUSSIA VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per week

Maximum Quantity: 200,000,000 Gallons per month

Platt Price: USD 0.30 GLN GROSS / USD 0.28 GLN NET on FOB

Platt Price: USD 0.32 GLN GROSS / USD 0.30 GLN NET on CIF



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AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

Price: Gross \$16 USD / \$14 USD NET on FOB

Price: Gross \$18 USD / \$16 USD NET on CIF

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

Price: Gross \$16 USD / \$14 USD NET on FOB

Price: Gross \$18 USD / \$16 USD NET on CIF

BITUMEN GRADE 40/50, 60/70, 80/100

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$210.00 USD / \$200.00 USD NET on CIF

MAZUT M100 GOST 10585-75&10585-99

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$160.00 USD / \$150.00 USD NET on FOB

Price: Gross \$190.00 USD / \$180.00 USD NET on CIF

LIQUIDIFIED PETROLEUM GAS (LPG) GOST 20448-90

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$ 200.00 USD / \$ 190.00 USD NET on CIF

Price: Gross \$ 170.00 USD / \$ 160.00 USD NET on FOB

LIQUIDIFIED NATURAL GAS

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$ 200.00 USD / \$ 190.00 USD NET on CIF

Price: Gross \$ 170.00 USD / \$ 160.00 USD NET on FOB

COMMERCIAL TRADING PROCEDURE FOB RUSSIA/ROTTERDAM

- 1) The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller
- 2) The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Reservoir to the Buyer, Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's Verification and Approval to enable injection programming.
- 3) The Seller issues the Partial POP documents as below and sends to the Buyer.
 - (i). Commitment to Supply
 - (ii). Certificate of Origin
 - (iii). Authorization to Verify (ATV)
 - (iv). Unconditional DTA



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5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller legalizes the Contract with the authorities in charge and sends to buyer the legalized contract, the certificate of product title transfer and then proceed with the port & custom clearance of product and all internal routines operations accordingly.
6. Seller bank issues the Full POP documents listed below to buyer bank and the 2%PB.
 - a. Copy of License to Export, Issued By the Department of the Ministry of Energy.
 - b. Copy of Approval to Export, Issued By the Department of the Ministry of Justice.
 - c. Copy of Statement of Availability of the Product.
 - d. Copy of the Refinery Commitment to Produce the Product.
 - e. Copy of the Transneft Contract to Transport the Product to the Port.
 - f. Copy of the Port Storage Agreement.
 - g. Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.
 - h. Dip test Authorization, Tank receipt and SGS report.
 - i. Copy of Vessel Questionnaire 88
 - j. Copy of Bill of Lading.
 - k. Certificate of Origin.
7. upon receipt of the 2%PB & Full (POP) by buyer's bank, Buyer immediately notifies seller refinery of readiness and Shipment commences as per contract schedule.
8. Within 7 working days of Vessel arrival, buyer release full payment via MT103 after CIQ or SGS at the destination, Seller Pays all intermediaries involved.

Signed By:

MATOCHKIN ROMAN ALEXANDROVICH

TITLE: DIRECTOR

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