

ООО "Афтиаг-Ойл"
LIMITED LIABILITY COMPANY "AFTIAG-OIL"

Legal address: 119285, Moscow, Minskaya st., 1g, building 4, ground floor of room/room. 1/#72
Email: aftiagoil-llc@bk.ru | Skype ID: live:.cid.6f660ee37c222af1



Validity till: December 31, 2023.

To: Prospective Buyers

SOFT CORPORATE OFFER

We LLC "Aftiag-Oil" under penalty and Perjury hereby confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from End buyer or authorized mandate is considered.

TERMS OF NEGOTIATION

ORIGIN:	RUSSIAN & NON RUSSIAN
DELIVERING TERMS:	CIF / FOB / TTO
INCOTERMS:	COST INSURANCE & FREIGHT
PAYMENT TERMS:	T/T WIRE TRANSFER & MT103
INSPECTION:	SGS
COMMISSION:	50/50% PAID TO SELLER AND BUYER SIDE
INSURANCE:	BY SELLER COVERING 110% OF THE SHIPMENT VALUE

PRODUCTS AND PRICE LIST

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross US\$230.00MT NET / US\$220.00MT
FOB Price: Gross US\$210.00MT NET / US\$200.00MT

JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross US\$96.00BBL NET/ US\$94.00 NET
FOB Price: Gross US\$92.00BBL NET/ US\$90.00 NET

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross US\$96.00BBL NET/ US\$94.00 NET
FOB Price: Gross US\$92.00BBL NET/ US\$90.00 NET

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month
Maximum Quantity: 800,000,000 Gallons per Month
CIF Price: Gross US\$0.88 / US\$0.86 NET
FOB Price: Gross US\$0.84 / US\$0.82 NET

ESPO

Minimum Quantity: 1,00,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross US\$53.00 / US\$51.00 NET

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EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 1,000,000 Barrels per Month
Maximum Quantity: 3,000,000 Barrels per Month
CIF Price: Gross US\$46.00 / US\$44.00 NET

LIQUIDIFIED PETROLEUM GAS. GOST 20448-90

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 1,000,000 Metric Tons per Month
CIF Price: Gross US\$260.00MT / US\$250.00MT NET

LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

Minimum Quantity: 100,000 Metric Tons Per Month
Maximum Quantity: 400,000 Metric Tons Per Month
CIF Price: Gross US\$340.00/ US\$330.00 NET

FUEL OIL CST-180

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross US\$210.00/ US\$200.00 NET

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 50,000 Metric Tons per Month
CIF Price: Gross US\$240.00 / NET US\$230.00

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL EN590

Minimum Quantity: 100,000 metric tons
Maximum Quantity: 300,000 metric tons
CIF price: GROSS US\$245.00 MT NET: US\$235.00 MT
FOB Price: GROSS US\$235.00 MT NET: US\$225.00 MT

PETROLEUM COKE

Minimum Quantity: 50,000MT per Month
Maximum Quantity: 400,000MT per Month
CIF Price: US\$80.00MT/US\$70.00 NET

LIGHT CYCLE OIL (LCO)

Minimum Quantity: 50,000 MT per Month
Maximum Quantity: 400,000 MT per Month
CIF Price: US\$230.00MT/US\$220.00 NET

CIF PROCEDURE:

1. Buyer issue Irrevocable Corporate Purchase Order (ICPO) to Seller and include banking details.
2. Seller issue Draft Contract to Buyer, Buyer sign and return to Seller along with Letter of Acceptance and Guarantee to issue SBLC MT760 within 10 bank working days or pay Cash Deposit of USD \$320,000 (MT103) as Product Allocation Guarantee.
3. Upon receipt of signed SPA and Letter of Acceptance, Seller issue PPOP consist of the following below:
 - a) Statement of Availability of Product
 - b) Irrevocable Commitment to Supply the Product
 - c) License to Export Approval
 - d) Tax Registration Certificate
 - e) Pro-Forma Invoice (with 10 working days validity)

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4. Within ten (10) bank working days after receipt of the PPOP documents, Buyer issues SBLC MT760 to Seller Fiduciary Company's bank account or pay Cash Deposit of USD \$320,000 via MT103 as Product Allocation Guarantee to assure the transaction and the payment will be deducted from the total cost of product at discharge port.

5. Upon Seller's receipt and confirmation of SBLC MT760 or Cash Deposit of USD \$320,000, Seller issues a Confirmation of Product Allocation and obtains the Allocation Transaction Passport Code Certificate (ATPCC) from Ministry of Energy to the Buyer, and proceeds with the registration of the full set of POP with the Ministry of Energy and Justice, and with the loading Port Authorities, and charter of vessel for product shipment.

6. Seller send to Buyer the full set of POP documents and 2% PB (Performance Bond) by Bank to Bank and by email to Buyer. Loading commence according to shipment schedule for shipment within the specified working days after Buyer verification and confirmation of POP and 2% PB.

POP DOCUMENTS:

- a) Certificate of Incorporation
- b) Act of Transfer
- c) Commercial Invoice
- d) Company Tax Payer's Certificate
- e) Fresh SGS Report at Loading Port
- f) Tank Receipt
- g) Vessel Q&Q and Quality Specification
- h) Bill of Lading
- i) Certificate of Non-Wooden Package
- j) Notice of Readiness (NOR)
- k) Estimated Time of Arrival (ETA)
- l) Authorization To Sale (ATS)
- m) Cargo Declaration / Conforming Warrant
- n) Charter Party Agreement (CPA) to transport the product to the Discharge Port
- o) Ullage Report
- p) Customs Declaration Certificate.
- q) Product Allocation Certificate
- r) Notarized NCNDA/IMFPA and Endorsed by Seller Bank

7. Within three (3) banking days of the Vessel arrival at Buyer destination port, Buyer makes payment via TT/MT103 to Seller against Shipping documents and Title transfer.

8. Product discharged into Buyer's storage facility/vessel, and Seller pays commission to all intermediaries within 24 hours after receiving payment from Buyer.

TRANSACTION WORKING PROCEDURE FOB ROTTERDAM:

1. Buyer accepts seller working procedure and issue ICPO addressed to the End seller via Seller's representative.
2. Seller issues Commercial Invoice (CI) and Buyer signs and returns back Commercial Invoice along with Buyer's Tank Storage Agreement (TSA).
3. Seller provide the buyer with the below-listed PPOP.
 - A. Authorization to Sell and Collect (ATSC)
 - B. Authorization to verify (ATV) via email or call
 - C. Commitment Letter to Supply
 - D. Tank to Tank Injection Agreement (TTTIA) to be signed by Buyer's tank farm
4. Seller registers the TTTIA with the Terminal Authority on Seller's expense and provides the buyer with Unconditional DTA, SGS and Injection Report.

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5. Within 24 hours after successful confirmation of Q&Q and Injection Report Dip Test, Seller proceed for Tank to Tank injection to Buyer's tanks and provide the Buyer with the update Injection Report of the product into Buyer tanks.
6. Buyer orders Inspection Team to conduct Dip Test, and after successful Dip Test, Seller issues payment invoice and Buyer makes the payment for a total cost of product injected into Buyer tanks via MT103, Seller transfer Title Ownership to the Buyer with all Exportation Documents required of the Buyer for the transaction.
7. Upon conclusion of first lift transaction, the seller pays all intermediaries involved in the Transaction and proceeds with the signing of the contract with Buyer.

Best Regards.




CEO, Javadov Zaur Fizuli Ogly
LLC "Aftiag-Oil"

