



# R N G S Crude Oil Trading LLC

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## SOFT CORPORATE OFFER

JP54

Platts Discount Gross 6 Dollars per BBL, Net 4 Dollars per BBL

Commission 2 Dollars

Seller side: 1 Dollar

Buyer side: 1 Dollar

We observe regulations and standards of international chamber of commerce; and acknowledge right of subsidiaries and associates.

We are looking forward to doing good business with you,

Signed and endorsed by


**EXPORT MANAGER**

**Mr Boris Vladimirovich**



R N G S Crude Oil Trading LLC, Russia: Presnenskaya naberezhnaya, 12, Moscow 123317, Russia

# “ANNEX B”

PROPERTY	UNIT	RESULT	TEST-IP	METHOD	ASTM
<b>ADDITIVES</b>					
Antioxi-dant in hydro processed fuel	mg/l	min	17	 POCC RU .0001 .11HX17	
	mg/l	max	24		
Antioxi-dant non hydro processed fuel	mg/l	min	24		
Static dissipater first doping ASA-3	mg/l	min	1		
Stadis 450	mg/l	min	3		
<b>COMBUSTION PROPERTIES</b>					
Specific energy, net	mj/lkg	min	18.4		D4808
Smoke point	Mm	min	19		D1322
Luminomitter number		min	45		D1740
Naphthalenes	% vol	max	3		D1840
<b>COMPOSITION</b>					
Total Acidity	mg KOH/g	max	0.01	354	D3242
Aromatics	% vol	max	22	158	D1318
Sulphur, Total	% mass	max	0.30	107	D1266/2622
Sulphur, Mercaptan	% mass	max	0.003	342	D3227
Doctor, test				30	D4952
<b>VOLATILITY</b>					
Initial Boiling Point	Centigrade	max	Report	123	D96
10% vol at C			240		
20% vol at C			Report		
50% vol at C			Report		
80% vol at C			Report		
End point	Centigrade	max	300		
Recovered residuals	% vol	max	1.5		
Loss	% vol	max	1.5		
Flash Point	Centigrade	max	42	170/303	D56/3828
Density at 15 C	kg/m <sup>2</sup>	min/max	776/840	180/385	D1298
<b>LOW TEMPERATURE</b>					
Freezing Point	Centigrade	max	-40	15	D2256
<b>CORROSION</b>					
Corrosion, copper (2hrs at 100C)		max	1	154	D130
Corrosion, silver (4hrs at 50C)		max	1	227	
<b>STABILITY</b>					
Thermal stability control, Temp. 280C					
Filter pressure, differential mm.Hg		max	323		
Tube deposit rating (visual)		max	25	<3	
<b>CONTAMINATIONS</b>					
Existent Gum	mg/100ml	max	7	131	D361
Water reaction, interface rating		max	16	258	D1084
Fuel with static dissipater additives		min	75		D3648
Fuel without static dissipater additive		min	85		
<b>CONDUCTIVITY</b>					
Electrical conductivity	p <sup>3</sup> /m		Report		

## **TRANSACTION PROCEDURES:**

1. Buyer confirms this Full Corporate Offer (FCO), and sends Irrevocable Confirmed Purchase Order (ICPO) to Seller, complete with company profile.
2. Seller approves the ICPO, and issue CI to the Buyer for signing.
3. Buyers sends back the signed CI to Seller.
4. The POF must be send by swift to Seller's banks, TTM in Seller's office and products test by SGS
5. Buyer signs the Charter Party Agreement (CPA) with shipping company, and sends the copy of CPA with the vessel details Q88 from the Shipping company to the Seller.
6. Upon receiving the CPA and the Q88, the Seller issues the loading schedule window for vessel arrival at designated terminal of loading port.
7. Seller and buyer's representative meeting at loading port to witness the loading, Seller commences loading of the vessel. Upon completion of loading, Seller invites the International Inspection Agency for the determination of quantity and quality of loaded product
8. Upon receiving the Inspection Report, Seller sends the following documents to Buyer to make the full payment of product value:  
Commercial Invoice evidencing full price - calculation.  
Inspection report issued by the International Inspection Agency, of the quantity and quality.
9. Within 72 (Seventy two) hours, Buyer makes T/T payment of the full value of the product according to the issued invoice.
10. Upon receiving Buyer's payment, the Seller transfers Product Title Ownership to Buyer. Vessel sails to destination port.
11. The deliveries according to the SPA is extended for additional 11 months of subsequent monthly deliveries. Buyer's bank shall issue a DLC to Seller's Bank to cover the full amount of monthly deliveries.

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