



ОГРН: 1025500738559 ИНН/КПП 5503051314 / 550301001  
644007, Омская область, город Омск, улица Гусарова, 13  
ТЕЛ: +7 495 298 1146 +7 926 003 4070  
Э: info@oil-synthesis.ru | sales@oil-synthesis.ru

Date Issued 23 August 2021  
ATTN: Buyer/Buyer mandate

## SOFT CORPORATE OFFER

We the undersigned LLC "OIL-SYNTHESIS" Company with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under listed products for immediate spot and contract sales. The supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Financial statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

**Origin:** Russia  
**Quality:** Export Standard attached  
**Loading Ports:** Vladivostok / Primorsk / Novorossiysk.  
**Inspection:** SGS for the Quality & Quantity Test Report.  
**Payment Term:** MT 103/DLC MT 700/SBLC MT760



### ПРОДУКТ / PRODUCT

ПРОДУКТ PRODUCTS	ЦЕНЫ PRICE (US Dollars)	Commission Buyer / Seller's side
PETROLEUM COKES (PetCoke)	\$80 Gross / \$70 Net Per MT	\$ 5 USD /MT \$ 5 USD /MT

PETROLEUM COKES (PetCoke)  
**FIRST LIFT/TRIAL:** 60,000 MT  
**CONTRACT QUANTITY:** 60,000 MT – 100,000 MT /month (12 months – R/E)

### SPECIFICATIONS PETROLEUM COKES (PetCoke)

SPECIFICATIONS	
Characteristics	
1. Mass portion of the total moisture	2% max
2. Ash content	< 0.5% max
3. Sulfur	< 1.7% max

## LLC OIL-SYNTHESIS

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4. Hydrogen	< 5% max
5. Nitrogen	< 0.012%
6. Iron	< 0.05% max
7. Hard grove Index	40-70
8. Air Dried Basis (ADB)	8,100 kcal
9. Net Calorific Value	7,800 Kcal/kg
10. Nickel (ppm)	200
11. Vanadium (ppm)	200
12. Bulk density	900-1000 Kg/m <sup>3</sup>
13. Shot	60-90

#### **CIF TRANSACTION TERMS & PROCEDURES:**

1. Buyer issues ICPO, with full buyer's contact information, Bank Reference, and Passport data page of the Signatory upon receipt in acceptance of Seller's SCO;
2. Seller issues Draft Sales and Purchase Agreement and Porforma Invoice for buyer's review and signing;
3. Buyer signs the Sales and Purchase Agreement and return back. Buyer opens bank commination via MT 199 PRE-ADVICE and issues Letter of Credit SBLC/DLC to Seller's bank for the first shipment value within 5 business days. Should buyer fail to issue Letter of Credit by the expiration of 5 business day, buyer alternatively issues a payment of three percent (3%) of the total value of the product within 3 business days to enable refinery secure the following documents; Customs bond, Certificates of Inspection, ATA CARNET/Temporary shipment certificates, master receipt for sample, Weight Certificate, certificate of authenticity, Consular Invoice. If buyer fails to issue the alternative payment after 3 business days, contract is terminated.
4. Seller registers and legalizes the signed Sales and Purchase Agreement only on confirmation of Letter of Credit SBLC/DLC at the seller's executing bank nominated or on confirmation of payment to secure the allocation;
5. Seller sends legalized contract and below Partial POP Documents to buyer as listed below:
  - Certificate of Origin GOST,
  - Product Passport (Q&Q Report),
  - Statement of Product Availability,
  - Allocation Product License issued by Ministry of Economic Development and Trade,
  - Commitment to Supply.
  - Tank Storage Receipt.
6. Signed Contract should be logged to Seller and Buyer banks for execution;
7. Upon confirmation of Buyer's SBLC/DLC at Seller's bank shipment commences and Seller issues remain POP with shipping documents as shown below:
  - Allocation Product Export Permit issued by the Ministry of Energy,
  - Port Storage Agreement and Tank Storage Receipt,
  - SGS or SAYBOLT Quality and Quantity Certificate (borne by buyer),
  - Charter party Agreement to transport the product to discharge port,
  - Vessel Questionnaire 88,
  - Clean-on-board Ocean Bill of Lading when vessel leaves Russian port.
8. Seller makes the first delivery under the present Contract terms and conditions.
9. Upon arrival of the vessel tanker at the discharge port, Buyer conducts the Dip Test of the product by SGS or CIQ inspection;
10. Buyer submits the final inspection and Q&Q report to Seller for bank submission to issue 2% PB - Performance Bond to make SBLC/DLC operative;

#### **LLC OIL-SYNTHESIS**

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11. Buyer's bank make payment via TT Wire or MT103 for the full product of first shipment value;
12. Seller and Buyer pay the commission to all involved intermediaries/mandates in accordance with the signed NCNDA/IMFPA within five (5) banking days.
13. The next shipment commences.

**SIGN/SEAL**



I.S Voinov  
Assistant Director/ **OIL-SYNTHESIS LLC**



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