



426004, республика Удмуртская,
город Ижевск, улица Пастухова, 100
+7 (926) 749-20-16
sales@ooo-rnk.ru
legal@ooo-rnk.ru
export@ooo-rnk.ru
www.ooo-rnk.ru

VALIDITY: 30TH SEPTEMBER, 2019

REFINERY GENERAL SOFT CORPORATE OFFER

We **ООО "РНК" РЕФИНАРИ** / **ООО "RNK" REFINERY**, with official legal responsibility under penalty of Perjury hereby Confirm the Availability and Capability to Supply the under list Products for Immediate Spot / TTO and Contract sales on CIF / FOB terms. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

COMMODITY: AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$ 80.00 GROSS / US\$77.00 NET PER BARREL

PRICE FOB: US\$ 77.00 GROSS / US\$ 74.00 NET PER BARREL

COMMODITY: AVIATION TURBINE FUEL (JET A1)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$ 80.00 GROSS / US\$77.00 NET PER BARREL

PRICE FOB: US\$ 77.00 GROSS / US\$ 74.00 NET PER BARREL

COMMODITY: DIESEL GASOIL L-0.2-62 (GOST 305-82)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$600.00 GROSS / US\$590.00 NET PER MT

PRICE FOB: US\$590.00 GROSS / US\$587.00 NET PER MT

COMMODITY: 10PPM DIESEL GASOIL ULTRA-LOW SULPHUR

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$600.00 GROSS / US\$590.00 NET PER MT

PRICE FOB: US\$590.00 GROSS / US\$587.00 NET PER MT

NON NEGOTIABLE TRANSACTION PROCEDURES FOR CIF ANY SAFE WORLD PORT

1. Buyer issue Irrevocable Corporate Purchase Order (ICPO) and Company Profile (CP) to the Seller, with RWA Letter from the Buyer's Bank. ICPO should be nominative and addressed to the sales department of the Refinery.
2. Seller issues Sales Purchase Agreement SPA contract to the Buyer and Buyer sign and return the Sales Purchase Agreement SPA contract, to the seller.
3. Seller issues the approved Sales Purchase Agreement SPA contract, commitment letter to supply, statement of Product Availability and payment invoice for Allocation Security Deposit fee, to the buyer, which will be deducted from the first trial shipment.
4. Upon receipt and confirmation of buyer's payment for the Allocation Security Deposit, Seller send an official invitation to the buyer, for buyer / buyer representative's visit for a TTM in the refinery office and inspection of the refinery plant
5. After successful TTM / inspection of the refinery plant, loading commence and Seller issue the following Partial Proof of the Product document to the buyer / buyer bank via secured email or courier service, in the buyer company name as the official title holder of the product.
 - A. Bill of Lading
 - B. Product Analysis Report at loading port,
 - C. Vessel Tanker Details / Vessel's Q88
 - D. Ullage Report
 - E. Certificate of Origin.
6. After receipt and verification of the above documents within 3 Banking days, buyer / buyer's bank issue payment instrument (Standby Letter Of Credit (SBLC) - SWIFT MT760), of the total product value to the seller receiving bank nominated account.
7. Upon confirmation of the buyer payment instrument, Seller's Bank swift full Proof of the Product POP Document, including Q&Q report by SGS at Loading Port to the Buyer / Buyer bank.
8. Upon arrival of the vessel at the potential buyer destination port of discharge, Buyer conducts Inspection by SGS on Buyer's expenses.
9. After successful dip test, the Buyer release payment to the Seller within 5 banking days after the SGS/CIQ inspection at the discharging port and the seller pays commission to all intermediaries.

Mr. Morozov Vladimir Vitalyevich (General / Sales Director)
ООО "РНК" РЕФИНАРИЙ / ООО "RNK" REFINERY

