



OONEFT SAMARA

Address: Samara, Aurora, 110-liter house, office 1 443074, Samara region, Russia Federation
Phone: 8 846 97-254-25, +79-267-745-930 OGRN: 1176313040001 E Mail: sales@neftsamara.com
Fax: (92)7692778939 INN: 6311172123 inquiry@neftsamara.com
Site: http://neftsamara.com KPP: 631101001 OFFICE HOUR: Monday - Saturday 9 30 am - 6 30

To: Buyer / Authorized representatives

SOFT CORPORATE OFFER

Dear Buyer / Buyer Mandate

We OOO NEFT SAMARA OIL REFINERY under penalty and Perjury hereby confirm the Availability and Capability to Supply the underlisted Products for Immediate Spot and Contracts sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from End buyers will be considered.

TRANSACTION TERMS OF DELIVERY

Delivery Term: CIF

Origin: Russian Federation

Loading ports: Novorossiysk / Primorsk / Vladivostok / Nakhodka Port, UST-Luga Port. (Any Safe Russian Port).

COMMISSION STRUCTURE FOR MANDATE / REPRESENTATIVES

\$5 USD PER MT for Seller Side / \$5 USD PER MT for Buyer's Side.

\$2 USD per Barrel Seller side / \$2 USD per Barrel Buyer's side.

\$0.02 USD per GAL Seller's side / \$0.02 USD per GAL Buyer's side.

Payment terms: MT103-T/T Wire Transfer for IMMEDIATE QUANTITY.

INSPECTION: SGS or Similar

ALL PRODUCTS ARE OF RUSSIAN ORIGIN



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RUSSIAND2-GASOIL(DIESEL)L02-62GOST305-82

QUANTITY SPOT BASIS	CONTRACT BASIS	PRICE CIF
50,000 MT ~~~ 100,000 MT	50,000 MT ~~~ 100,000 MT	\$530.00GROSS / \$520NET
100,000 MT ~~~ 200,000 MT	200,000 MT ~~~ 500,000 MT	\$510.00GROSS / \$500NET
DISCOUNT PLATTS- PLATTS- \$30 PER MT GROSS / PLATTS-\$20 PER MT NET		

RUSSIAN M100 - MAZUT 100 GOST 10585-99 & 10585-75

QUANTITY SPOT BASIS	CONTRACT BASIS	PRICE CIF
50,000 MT ~~~ 100,000 MT	50,000 MT ~~~ 100,000 MT	\$230.00 GROSS / \$220.00 NET
100,000 MT ~~~ 200,000 MT	200,000 MT ~~~ 500,000 MT	\$210.00 GROSS / \$200.00 NET
DISCOUNT PLATTS- PLATTS- \$30 PER MT GROSS / PLATTS-\$20 PER MT NET		

RUSSIAN AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL)

QUANTITY SPOT BASIS	CONTRACT BASIS	PRICE CIF
1,000,000 BBL ~~~ 3,000,000 BBL	1,000,000 BBL ~~~ 3,000,000 BBL	\$37.00 GROSS / \$35.00 NET
4,000,000 BBL ~~~ 5,000,000 BBL	5,000,000 BBL ~~~ 8,000,000 BBL	\$33.00 GROSS / \$31.00 NET
DISCOUNT PLATTS- \$11 PER BBL GROSS / DISCOUNT PLATTS-\$9 PER BBL NET		

VIRGIN FUEL OIL D6

QUANTITY SPOT BASIS	CONTRACT BASIS	PRICE CIF
50,000,000 - 100,000,000 GAL	50,000,000 - 100,000,000 GAL	\$0.86.00 GROSS / \$0.82.00 NET
200,000,000 - 400,000,000 GAL	200,000,000 - 400,000,000 GAL	\$0.83.00 GROSS / \$0.79.00 NET
500,000,000 - 800,000,000 GAL	500,000,000 - 800,000,000 GAL	\$0.78.00 GROSS / \$0.74.00 NET

EUROPEAN DIESEL EN590 (ULSD)

QUANTITY SPOT BASIS	CONTRACT BASIS	PRICE CIF
50,000 MT ~~~ 100,000 MT	50,000 MT ~~~ 100,000 MT	\$550.00 GROSS / \$540.00 NET



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QUANTITY	PRICE
SPOT BASIS	CONTRACT BASIS
50,000 MT – 100,000 MT	50,000 MT – 100,000 MT
100,000 MT – 200,000 MT	200,000 MT – 400,000 MT
PLATTS- \$40 PER MT GROSS / PLATTS-\$30 PER MT NET	

TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer Issues ICPO/LOI with Full Banking Details
2. Seller Issues Sales and Purchase Agreement (SPA)
3. Buyer Sign and Return the (SPA) Draft Contract to Seller
- 4 Buyer obtains the purchase Approval & Allocation code & transaction passport for the contract with \$23,999 USD which identifies the buyer as the Title holder of the Allocation and to enable the lodging of the contract with their respective banks with the Russia Government if not contract is subject to as an illegal contract Note.
5. Seller sends via Express Courier the Registered Hard Copies of the Contract to the Buyer
6. Both Parties Lodges their copies of the Registered Contract with their respective banks.
7. Seller Appoints and Sign Charter Party Agreement with the Shipping Company.
8. Buyer Contacts the Shipping Company to summarize the shipping schedule.
9. Seller's bank sends through swift the Proof of Product (POP) documents along with the 2% operative performance bond to buyer's bank

The Full POP shall include the following documents

- a) product/production allocation application permits, (b) product/production allocation ownership title (c) Application and ownership of export permits, (d) Export tax and duties payment receipts (e) Bulking storage tank & payment receipts, (f) Certificate of analysis (g) Certificate of origin and customs declaration, (h) Certificate of quality (i) Certificate of weight, (j) Bill of Lading, (k) Dip test Authorization (Only applies to product lifted from storage or transfer tanks). (l) Copy of the charter party agreements to transport the product to discharge port. (m) Copy of the refinery commitment to produce the product
10. Buyer bank swifts Irrevocable Transferable / Non-Transferable Documentary Letter of Credit to Seller bank
 11. Shipment commences as scheduled in the Contract.
 12. Seller out pays the intermediaries involved within 48 hours upon receipt of buyer's operative financial Instrument.

ALTERNATIVE TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer Issues ICPO/LOI with Full Banking Details
2. Seller Issues Sales and Purchase Agreement (SPA)
3. Upon signing the contract, the seller will legalize and register the hardcopies of the contract



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4. Seller transfers title to buyers name and both parties endorses the Charter Party Agreement with the Shipping Company.
5. Seller sends to Buyer the Legalized and Notarized hardcopies SPA alongside the Partial Proof of Product (POP) and Shipping documents as listed below via email and also via courier:
 - i). Statement of Product Availability
 - ii) Commitment to Supply the product
 - iii) Certificate of Origin of the product
 - iv) Company License to Export
 - v) Company Registration Certificate
6. Upon receipt of the PPOP documents from the Seller, Buyer pays for the freight cost to the shipping company will be deducted from the Payment of the product
7. Upon Confirmation of the payment to the shipping company, Seller bank send Shipping{ Bill Of Lading & Vessel's Q88} and POP documents to the buyers bank .
8. The Buyer's bank will swift to seller Bank SBLC/ MT760 to the Seller's bank.
9. Shipment will commence within 10 -14 days upon receiving MT760 Payment Guarantee from the Buyer's bank and upon arrival of the cargo at the discharge port, payment will be made for the product by the buyer via T/T Wire transfer after CIQ/SGS Inspection at discharge port.
- 10) Seller will release payments to the intermediaries involved within 48 hours of receiving the payment for the product from the Buyer's bank.
- 11) Upon the first shipment delivery and receipt of payment, Buyer's bank will issue an IRDLC which will be revolving for 11 months to the Seller's bank and payments will be made at sight against CIQ/SGS inspection at the discharge port



Mr. VLADIMIROV PETROVICH
Position: GENERAL DIRECTOR
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