

EXPIRING DATE: 23.03.23

(BNG) APPROVED SOFT CORPORATE OFFER (SCO)

We LLC "BORNEFTEGAZ REFINERY (BNG)" the Russian Leading Independent Natural Gas Producer under penalty of perjury hereby issue this Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to supply the following commodity according to the terms and conditions stipulated in this Soft Corporate Offer.

ORIGIN: RUSSIA
INCOTERMS: FOB / CIF/ TFO/ TTM/ TTV/ TTT
LOADING PORT: ROTTERDAM/ HOUSTON/ NOVOROSIYSK/ VLADIVOSTOK/ PRIMORSK/ UST-LUGA/ NAKHODKA/ TUAPSE/ YEISK/ ASIAN PORTS
PAYMENT TERMS: T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.
INSPECTION: SGS, CIQ OR SIMILAR
COMMISSION: 50% / 50% - PAID BY SELLER

PRODUCT DISCRIPTIONS:

COMMODITY:	LIGHT CYCLE OIL(LCO)
MIN TRIAL QUANTITY:	30,000 MT OR MORE FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$310 USD PER MT / NET: \$300 USD PER MT
PRICE FOB:	GROSS: \$300 USD PER MT / NET: \$290 USD PER MT
COMMISSION:	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

COMMODITY:	D2-DIESEL GASL0.2/26GOST 305-82
MIN TRIAL QUANTITY:	30,000 MT OR MORE FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$320 USD PER MT / NET: \$310 USD PER MT
PRICE FOB:	GROSS: \$310 USD PER MT / NET: \$300 USD PER MT
COMMISSION:	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

COMMODITY:	MAZUT M100 GOST 10585/75
MIN TRIAL QUANTITY:	30,000 MT OR MORE FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$300 USD PER MT / NET: \$290 USD PER MT
PRICE FOB:	GROSS: \$290 USD PER MT / NET: \$280 USD PER MT
COMMISSION:	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

COMMODITY:	AVIATION KEROSENE COLONIAL GRADE A-1
MIN TRIAL QUANTITY:	1,000,000 BBLs OR MORE FIRST SHIPMENT
MAX CONTRACT QUANTITY:	5,000,000 BBLs X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$72 USD PER BARREL / NET: \$70 USD PER BARREL
PRICE FOB:	GROSS: \$70 USD PER BARREL / NET: \$68 USD PER BARREL
COMMISSION:	BUYER SIDE: \$1 USD / SELLER SIDE: \$1 USD PER BARREL

COMMODITY:	AVIATION KEROSENE COLONIAL GRADE JP54
MIN TRIAL QUANTITY:	1,000,000 BBLs FIRST SHIPMENT
MAX CONTRACT QUANTITY:	5,000,000 BBLs X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$71 USD PER BARREL / NET: \$79 USD PER BARREL
PRICE FOB:	GROSS: \$79 USD PER BARREL / NET: \$77 USD PER BARREL
COMMISSION:	BUYER SIDE: \$1 USD / SELLER SIDE: \$1 USD PER BARREL

COMMODITY:	BASE OIL, SN100, SN150, SN500, N40, N50, N70
MIN TRIAL QUANTITY:	30,000 MT FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$320 USD PER MT / NET: \$310 USD PER MT
PRICE FOB:	GROSS: \$310 USD PER MT / NET: \$300 USD PER MT
COMMISSION:	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

COMMODITY:	PETROLEUM COKE (PET COKE)
MIN TRIAL QUANTITY:	30,000 MT FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$200 USD PER MT / NET: \$190 USD PER MT
PRICE FOB:	GROSS: \$190 USD PER MT / NET: \$180 USD PER MT
COMMISSION:	BUYER SIDE: \$2.5 USD / SELLER SIDE: \$2.5 USD PER MT

COMMODITY:	GRANULAR AND PRILLED UREA, DAP, NPK, DPK FERTILIZERS ALL GRADE
MIN TRIAL QUANTITY:	20,000 MT FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$230 USD PER MT / NET: \$220 USD PER MT
PRICE FOB:	GROSS: \$220 USD PER MT / NET: \$210 USD PER MT
COMMISSION:	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

STANDARD TERMS AND CONDITIONS FOR CIF ASWP ON SPORT TRIAL AND 12 MONTHS/YEAR

1. Seller send to Buyer SCO/FCO, Buyer accept seller SCO/FCO and sends LOI/ICPO with company's registration certificate to Seller.
2. Seller review Buyer ICPO/LOI and apply for export Quota from the Russian Ministry of Energy, after a successful Quota application from the Ministry, seller issue a Sales Purchase Agreement (SPA) along with ICC WARNING LETTER open for amendments and final endorsement. On the basis of a confirmed Quota, seller applies for Export Allocation code from the Energy Ministry and customs clearance which will be paid by the exit buyer immediately on the signing of the SPA VIA MT103 TT WIRE TRANSFER.
3. Seller issue to buyer partial POP Consisting of the following documents below:
 - (a) PRODUCT PASSPORT
 - (b) COMMITMENT TO SUPPLY
 - (c) STATEMENT OF PRODUCT AVAILABILITY
 - (d) COMPANY EXPORT LICENSE AND/COMPANY REGISTRATION CERTIFICATE
 - (e) CONFIRMED QUOTA, ALLOCATION AND ALLOCATION EXPORT CODE AND CUSTOMS CLEARANCE CERTIFICATE
4. Seller Appoints and signs Charter Party Agreement with the Shipping Company which will be an open and interwoven information between the exit Seller/Refinery and exit Buyer for readiness of the shipping commencement.
5. Buyer Bank swift SBLC MT760 to Seller bank via MT 799, Seller Bank Open Communication with Buyers bank and provides, the Full Proof of Product listed below:
 - a) CHARTER PARTY AGREEMENT (CPA)
 - b) SGS REPORT. c) DIP TEST ANALYSIS
 - d) VESSEL Q88/BILL OF LADING
 - e) ULLAGE REPORT/VESSEL MANIFEST

- (d) Port Storage Agreement
- (e) Tank Storage Receipt
- (f) SGS Quality and Quantity Certificate
- (g) Bill of Landing
- (h) Vessel Questionnaire (Q88)
- (i) Ullage Report
- (j) Cargo Manifest

8. Shipment commences and upon Arrival of the vessel tanker at the discharged port, Buyer conduct SGS inspection and makes via MT103 TT Wire transfer.

9. Seller release payment to Intermediaries involved according to the information's in signed NCNDA/IMFPA.

OFFICIAL NOTE: WE ARE READY AND CAPABLE TO OFFER/SUPPLY THE AFOREMENTIONED PRODUCTS IN THIS OFFICIAL SCO STRICTLY ON THE TRANSACTION TERMS AND CONDITIONS HEREIN.

OFFICIALLY USSED BY THE MANAGEMENT OF LLC "BORNEFTEGAZ REFINERY (BNG)"

SIGNED BY: MR. ANYUKHOVSKY YURY ANATOLIEVICH

POSITION: DIRECTOR



ООО
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