

Al-Zour Refinery  
 Kipic Al-Zour Building 2 Zour, Kuwait.  
 Email: [info@al-zour.com](mailto:info@al-zour.com)  
 Phone: +965170659426



Date: 20.04.2023

## Full Corporate Offer.

Product: EN590 10PPM

Quantity: 100,000MT(100,000mt/ FOR TRIAL MONTH. 200,000MT/PER MONTH X 12 MONTHS.

Price: CIF \$360.00/

### SPECIFICATION EN590 10PPM

			Unit	10 ppm
Acid Number, Total	Max		mg KOH/g	0.3
				Clear & bright, without undissolved
Ash content	Max		% weight	0.01
Cetane Index	Min		Range 0-100	46
Cetane Number	Min		Range 0-100	51
Conradson Carbon Residue (10% distillation)	Max		% mass	0.2
CFPP (Cold filter plugging point)	Max		°C	Minus 5
Cloud point	Max		°C	Minus 1
Colour	Max		Grade	2.0
Conductivity @ 20°C	Min		pS/m	150
Copper corrosion (3 hrs @ 50°C)	Max		Class	1
Density @ 15°C	Min- Max		g/ml	0.820-0.845
Distillation T90 (90% recovered)	Max		°C	
Distillation T95 (95% recovered)	Max		°C	360
Distillation volume recovered @ 250°C	Max		%	65
Distillation volume recovered @ 350°C	Min		%	85
Filter blocking tendency @ 40°C	Max		mm <sup>2</sup> /s	2
Flash point	Min		°C	61.5
Kinematic viscosity @ 40°C	Min- Max		cSt	2.0-4.5
Lubricity (HFRR) (WSD 1,4) @ 60°C	Max		microns	460
Odour				Merchantable
Oxidation stability	Max		mg/L	25
Particulate matter	Max		mg/kg	24
Polyaromatic hydrocarbons (PAHs)	Max		% weight	11
Pour point	Max		°C	
Sulfur content	Max		ppm	10
Water content	Max		mg/kg	200
Water & sediment	Max		% volume	0.05

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#### TRANSACTION PROCEDURE:

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information and buyer any form of identification (preferably international passport).
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement with their confirmation letter to confirm that they are willing and able to complete the transaction without changing sellers' procedures. Seller gives Partial proof of products.
  - A. Seller Company Certificate of Incorporation
  - B. Refinery Exports License
  - C. Refinery Commitment to Supply.
  - D. Certificate of Origin.
  - E. Statement of availability of product.
  - F. Product quality passport.
3. Upon the buyer receiving seller verified PPOP doc, within 7 working days, buyer shall issue a confirmation SBLC MT760 / DLC MT700 to seller offshore nominated account. Should buyer fail to issue the SBLC MT760 / DLC MT700 within the stipulated days, buyer and seller within 48 to 72 hours shall pay 50% each at same time, of the total cost to charter vessel to shipping company for enabling shipping company nominate vessel, and to issue CPA which will contain the nominated vessel IMO for signing by BOTH buyer and seller and shipping company shall proceed loading to the assigned vessel as agreed in signed CPA. NOTE THAT THE 50% PART PAYMENT BY BUYER TO SHIPPING COMPANY FOR CHARTER VESSEL WILL BE DEDUCTED FROM TOTAL PRODUCT SUM VALUE AFTER SELLER HAS SUPPLIED. Seller alongside issues a 2% performance Bond in 5 working days to buyer bank. Should the seller's bank fail, seller shall issue to the buyer agreeable security guarantee deposit to buyer as a penalty clause for defaulting or falling to adhere to the working transaction procedure.
4. Upon confirmation of this payment to shipping company loading commence and seller issue, all the below POP to buyer.
  - A. Copy of license to export.
  - B. Ullage Report
  - C. Tank Storage Receipts
  - D. Cargo Manifest
  - E. Copy of the port storage agreement.
  - F. Copy of the charter party agreement to transport the product to discharge port.

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- G. Copy of Vessel Questionnaire 88.
  - H. Copy of Bill of Lading.
  - I. SGS Report at loading port
  - J. Dip test Authorization (DTA) & ATB
  - K. Copy of NOR /ETA
  - L. Allocation Certificate (Transaction Deal Passport)
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-15 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
7. Upon confirmation of buyer payment, seller within 48 hours pay commission to all parties involved as per signed NCNDA/IMFPA

Abdulkareem Salem Al Abd El Hadi Al Marri

Sales director

Al Zour Refinery

