



**НПК АО**  
**Роспромнефть**

**РОСПРОМНЕФТЬ НПК АО**

САНКТ-ПЕТЕРБУРГ, КОСАЯ ЛИНИЯ, 16К2 121170 RUSSIAN FEDERATION

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ISSUE DATE: 6 AUGUST 2019.

VALID TILL: 21 DECEMBER 2019.

Attn: POTENTIAL END BUYERS

#### **REFINERY SOFT CORPORATE OFFER**

We, AO NPK ROSPROMNEFT Refinery in Russian Federation, hereby confirm under penalty of perjury issue this official Price List and Procedure with full power and authority with given terms and conditions, we confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyers. With the ability to supply the following commodity according to the terms and conditions stipulated in this Soft Corporate Offer. ORIGIN: RUSSIA, INCOTERMS: FOB

LOADING PORT: / ROTTERDAM/ HOUSTON/NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ UST-

LUGA/ NAKHODKA: INSPECTION: SGS, CIQ OR SIMILAR

#### **DIESEL GAS D2 OIL GOST 305-8250**

Quantity: From 50,000 -500,000 Metric Tons per Month

FOB Price: Gross 280 USD / 270 USD Net

COMMISSION STRUCTURE: \$5 USD per MT Buyer Side / \$5 USD per MT Seller Side.

#### **RUSSIA VIRGIN FUEL D6**

Quantity: From 100,000,000 -800,000,000 Gallons per Month

Quantity: Above 800,000,000 Gallons per Month

Price: GROSS \$0.92 USD / NET \$0.88 USD on FOB.

COMMISSION STRUCTURE: .2 cent \$USD Per Gallon Buyer Side / .2 cent \$USD Per Gallon Seller Side.

#### **JET FUEL JP54 (AVIATION KEROSENE COLONIAL GRADE 54)**

LIFTABLE QUANTITY: 1.000.000 BBL. R&E 3.000.000 BBL. MONTHLY

FOB PRICE: GROSS USD \$ 40.00 BBL NET: USD \$ 36.00 BBL

COMMISSION STRUCTURE: \$ 2 USD per BBL Buyer Side / \$ 2 USD per BBL Seller Side.



STANDARD PROCEDURE F.O.B /CI ROTTERDEM

- 1, Buyer issue ICPO to the seller upon acceptance of refinery SCO along with the copy of buyer Passport page.
2. Seller issues Commercial Invoice (CI), buyer signs and Returns back to seller with his (TSA) as proof Of storage availability ready
3. Seller leases and pays the buyer's tank for 3 days first and Buyer does pay his Tank Farm Company for 2 days after his Tank Farm Company has received the payment from Seller Company.
4. Seller issues following POP documents to Buyer:
  - a) GPS Coordinate-Tank storage receipt (TSR)
  - b) Injection report
  - c) Dip test authorization letter (DTA) - Unconditional
  - d) Authorization to Sell and To Collect (ATSC)
  - e) Fresh SGS Report
  - f) Authorization to Physically to Verify (ATV)
5. Buyer conducts Dip test on the product and makes the payment for the total value of product Injected into the tanks through the means of MT103- TT.
6. Seller pays Seller's mandate in the transaction and subsequently monthly shipment continues as Per terms and conditions of the sales and purchase agreement contract between buyer and seller.

Malev Nikolay Mikhailovich  
Sales Director  
AO NPK ROSPROMNEFT

