



# TOBEARAL OIL, TOO

Мекенжай: 43А Улица Әйтеке би, Атырау; Атырау облысы, Қазақстан  
Телефон: +7 (717) 272-70-63 Электрондық пошта: sales@tobearal-oil.kz | exports@tobearal-oil.kz |  
info@tobearal-oil.kz Веб-Сайт: www.tobearal-oil.kz

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## **FOB SOFT CORPORATE OFFER.**

### **MAZUT M100 10585/75**

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.  
FOB Price: \$400 Gross / \$390 Net  
Commission: \$5 / \$5

### **GAS L0.2/26 GOST 305-82**

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.  
FOB Price: \$410 Gross / \$400 Net  
Commission: \$5 / \$5

### **AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly  
FOB Price: \$82 GROSS / \$80 NET  
Commission: \$1 / \$1

### **AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)**

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly  
FOB Price: \$82 Gross / \$80 Net  
Commission: \$1 / \$1

### **LIQUEFIED NATURAL GAS**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly  
FOB: \$400 Gross / \$390 Net  
Commission: \$5 / \$5

### **VIRGIN D6 FUEL OIL**

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.  
FOB: \$0.89 / \$0.87  
Commission: \$0.2

### **EN590 GOST 52368-2005**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly  
FOB: \$410 Gross / \$400 Net  
Commission: \$5 / \$5



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## FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO
2. Seller issues commercial invoice (CI) for the available quantity in storage tank along with following documents after receipt of the signed CI.
  - (a) Copy of Company Registration Certificate
  - (b) Export License
  - (c) Copy of Statement of Product Availability in the Storage Tank
  - (d) Product Passport
  - (e) Commitment to Supply
  - (f) Tank Storage Receipt (TSR)
3. Buyer extends Seller's tank for minimum of three (3) days.
4. Seller program Injection & issues buyer following documents after injection;
  - (a) Three days (3) Unconditional Dip Test Authorization (DTA)
  - (b) Fresh SGS Report inspected in Shore tanks
  - (c) Tank Storage Receipt (TSR)
  - (d) Authorization for physical verification of the product (ATV)
  - (e) Injection Report Shore tank
  - (f) Certificate of origin
  - (g) Commitment to supply
  - (h) Product Passport
  - (i) Notarized & endorsed NCND/IMFPA by the seller & their bank.
  - (j) Port Security Clearance Letter
5. Buyer upon physical verification of the product & POPP confirmation order SGS to conduct Dip Test in the seller tank on buyer's expense.
6. Seller commences immediately the injection into buyer's tank and issues the Title of Ownership Certificate to be followed by all export documentation.
7. Buyer makes payment by MT103/TT wire transfer for the total product & lifts the product. Seller pays all the intermediaries involve in the transaction.



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**AS THE SELLER**

Represented By

**Ramazan Yesergepov (Sales Director)**

**Tobearal Oil, TOO**

