

SOFT CORPORATE OFFER

We, "ALLIANCE OIL COMPANY" is a direct (STORAGE/RE-SELLER/MANDATE COMPANY TO REFINERY) who has the full legal responsibility, under penalty of perjury hereby issued this Soft Corporate Offer with the given terms and conditions as stated in this offer to confirm our esteemed company readiness to execute an official contract with the End Buyer, with the ability to supply the following commodity according to the terms and conditions stipulated below.

PRODUCTS AND PRICES DISTRIPTION:

PLATTS DISCOUNT ACCEPTABLE:

RUSSIA JET FUEL AVIATION KEROSENE COLONIAL GRADE 54

CIF PRICE: \$28.00 USD per BBL GROSS / \$26.00 USD per BBL NET

FOB PRICE: \$26.00 USD per BBL GROSS / \$24.00 USD per BBL NET

QUANTITY: 1,000,000- 2,000,000 BBLs Trial and contract 5,000,000 BBLs

COMMISSION: \$2.00 per BBL - \$1.00 per BBL to buyer side, \$1.00 per BBL to seller side

RUSSIA JET FUEL AVIATION TURBINE (JET A1)

CIF PRICE: \$32.00 USD per BBL GROSS / \$30.00 USD per BBL NET

FOB PRICE: \$30.00 USD per BBL GROSS / \$28.00 USD per BBL NET

QUANTITY: 1,000,000- 2,000,000 BBLs Trial and contract 5,000,000 BBLs

COMMISSION: \$2.00 per BBL - \$1.00 per BBL to buyer side, \$1.00 per BBL to seller side

RUSSIA D2 -DIESEL GAS L0.2/26 GOST 305-82

CIF PRICE: \$250.00 USD per MT GROSS / \$240.00 USD per MT NET.

FOB PRICE: \$240.00 USD per MT GROSS / \$230.00 USD per MT NET

QUANTITY: 50,000- 200,000 MT Trial and contract 500,000 MT

COMMISSION: \$10.00 per MT - \$5.00 per MT to buyer side, \$5.00 per MT to seller side

RUSSIA MAZUT M100 GOST 10585/75

CIF PRICE: \$180.00 USD per MT GROSS / \$170.00 USD per MT NET.

FOB PRICE: \$170.00 USD per MT GROSS / \$160.00 USD per MT NET

QUANTITY: 50,000- 200,000 MT Trial and contract 500,000 MT

COMMISSION: \$10.00 per MT - \$5.00 per MT to buyer side, \$5.00 per MT to seller side

RUSSIA EXPORT BLEND CRUDE OIL REBCO GOST 9965-76 AND ESPO

CIF PRICE: \$27.00 USD per BBL GROSS / \$25.00 USD per BBL NET.

FOB PRICE: \$25.00 USD per BBL GROSS / \$23.00 USD per BBL NET

QUANTITY: 1,000,000- 2,000,000 BBLs Trial and contract 5,000,000 BBLs

COMMISSION: \$2.00 per BBL - \$1.00 per BBL to buyer side, \$1.00 per BBL to seller side

RUSSIA VIRGIN D6 FUEL OIL D6

CIF PRICE: \$0.62.00 USD per GAL GROSS / \$0.60.00 USD per GAL NET.

FOB PRICE: \$0.60.00 USD per GAL GROSS / \$0.58.00 USD per GAL NET

QUANTITY: 50,000,000- 200,000,000 GAL Trial and contract 500,000,000 GAL

COMMISSION: \$0.02.00 per GAL - \$0.01.00 per GAL to buyer side, \$0.01.00 per GAL to seller side

PROCEDURE: FOR TANKER TAKE OVER TTO PROCEDURE.

- (1) BUYER ISSUES IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO) ACCORDING TO SELLER PROCEDURE.
- (2) SELLER ISSUES MOU AND ICC WARNING LETTER FOR BUYER TO SIGN AND RETURN BACK WITH GUARANTEE LETTER SIGN AND SEALED ON THE BUYER COMPANY LETTER HEAD.
- (3) SELLER REGISTER /LEGALIZED MOU AND ISSUES THE FOLLOWING DOCUMENTS:
 - (A) PRODUCT PASSPORT
 - (B) COMMITMENT LETTER TO SUPPLY
 - (C) STATEMENT OF AVAILABILITY OF THE PRODUCT IN RESERVOIR
 - (D) CERTIFICATE OF ORIGIN OF THE PRODUCT
 - (E) CHANGE OF OWNERSHIP TITLE PAYMENT INVOICE
 - (F) TANK RECEIPT.
- (4) BUYER RECEIVED DOCUMENT AND PROCEED ON THE OWNERSHIP PAYMENT.
- (5) UPON THE CONFIRMATION OF BUYER OWNERSHIP PAYMENT FEE, SELLER RE-ROUTED VESSEL TO THE CURRENT BUYER 'S DISCHARGE PORT AND ISSUE THE REMAINING POP AND SHIPPING DOCUMENTS SUCH AS:
 - A. COPY OF LICENSE TO EXPORT, ISSUED BY THE DEPARTMENT OF THE MINISTRY OF ENERGY
 - B. COPY OF APPROVAL TO EXPORT, ISSUED BY THE DEPARTMENT OF THE MINISTRY OF JUSTICE
 - C. COPY OF THE OJSC AK TRANSNEFT CONTRACT TO TRANSPORT THE PRODUCT TO THE PORT
 - D. COPY OF THE PORT STORAGE AGREEMENT
 - E. SGS REPORT
 - F. BILL OF LADING
 - G. VESSEL TANKER DETAILS
 - H. PRODUCT PASSPORT (DIP TEST)
 - I. PRODUCT CONFORMITY
 - J. CARGO MANIFEST
 - K. CERTIFICATE OF OWNERSHIP
- (6) UPON ARRIVAL OF THE VESSEL AT DISCHARGE PORT, THE VESSEL CAPTAIN WILL HAND OVER ALL THE ORIGINAL POP DOCUMENTS TO THE BUYER OR BUYER REPRESENTATIVE, WHILE BUYER PAYS FOR THE TOTAL QUANTITY AVAILABLE IN THE TANKER VESSEL.
- (7) SELLER PAYS COMMISSIONS TO ALL INTERMEDIARIES INVOLVED.



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