



ООО ТК "ALLAGUVAT"



450081, Republic of Bashkortostan, g. Ufa, ul. Admiral Makarova, d. 2/18, office 5
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ООО ТК "АЛЛАГУВАТ"

TO: CAPABLE END BUYERS / BUYER MANDATES.

SOFT CORPORATE OFFER

WE "ООО ТК ALLAGUVAT" HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS AND WILLINGNESS TO ISSUE A FULL CORPORATE OFFER AND THE STRAIGHT TO SALES AND PURCHASE AGREEMENT WITH END BUYER WITH THE ABILITY TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS SOFT CORPORATE OFFER.

JET FUEL A1 91/91: Monthly Quantity: 500.000BBLs-8.000.000BBLs, Price Per Barrel: FOB \$80 Gross/\$76 Net. CIF \$84 Gross/ \$80 Net. Commission: \$2/\$2.

PET COKE RUSSIAN ORIGIN: Monthly Quantity: 50.000 MT – 300.000MT Price CIF \$225 Gross /\$220 Net. Commission: \$2.5/\$2.5

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50.000MT-500.000MT Price Per MT: FOB \$430 Gross/\$420 Net. CIF \$440 Gross / \$430 Net. Commission: \$5 / \$5.

LIGHT CRUDE OIL RUSSIAN ORIGIN: Monthly Quantity: 50.000MT – 500.000MT. Price Per MT: FOB \$430 Gross/\$420 Net. CIF \$440 Gross / \$430 Net. Commission: \$5/\$5.

ESPO RUSSIAN ORIGIN: Monthly Quantity: 500.000BBLs-8.000.000BBLs, Price Per Barrel: FOB \$74 Gross/\$70 Net. CIF \$78 Gross/ \$74 Net. Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity: 20.000MT – 300.000MT, Price Per MT: FOB Price: \$440 Gross / \$430 Net PER MT. CIF Price: \$450 Gross/ \$440 Net. Commission: \$5/\$5 Per MT.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN: Monthly Quantity: 500.000BBLs8.000.000BBLs, Price Per Barrel: FOB \$76 Gross/\$72 Net. CIF \$80 Gross/ \$76 Net. Commission: \$2/\$2.



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CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO with letter of acceptance to seller upon receipt of soft corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, buyer sign and returns back the sign SPA to seller.
3. The seller issues invoice for the allocation. Upon executed by the buyer and confirmation of the payment the seller

Issue the following PPOP documents.

- (A) Seller Irrevocable Commitment to Supply
- (B) Statement of availability of product
- (C) Certificate of origin
- (D) Commercial invoice for the first value shipment

4. Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense.
5. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable, Non-operative, non transferable, indivisible letter of credit (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$310,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default..



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- a) Certificate of Product Origin;
 - b) Product Passport (Quality and Quantity Dip Test Analysis Report);
 - c) Bill of Lading;
 - d) Cargo Manifest
 - e) Tanker Vessel Q88;
 - f) Vessel Details
 - g) Ullage Report;
 - h) Invoice for Title Take Over
- 6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over;
- 7 Upon Seller receipt of the Title Take over payment, Seller transfers the title to the Potential Buyer's company name and also re-issues all outstanding documents to the potential Buyer's company name and sends via swift from Seller's bank to Buyer's bank the Full Proof of Product.
- 8 Vessel arrives Buyer's Discharge Port and Buyer carries out the CIQ/SGS inspection and upon successful inspection Buyer pays by MT103 TT Wire Transfer for the full Product to the Seller. The title take over payment will be deducted when Buyer is paying for the full product



Zulkarneev Vafirovich
Director ООО ТК "ALLAGUVAT"