

ООО СНХП

Юридический адрес

115114, город Москва, Кожевническая улица, дом 14 корпус 1, этаж 2 комн 1

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LLC "SNHP"

ООО "SPETSNEFTEKHIMPROM"

SOFT CORPORATE OFFER (SCO)

Dear Client:

We the board management of " **SPETSNEFTEKHIMPROM** " In accordance present before all mandates, intermediaries, brokers, and end buyers , not excluding re-sellers, with our products we are offering for sales, exportation to any safe world port of buyers/ end users choices, and due to the regulations of the instable prices for commodities purchase in the crude oil GLOBAL marketers of (WTI, OPEC, CFTC) today "**SPETSNEFTEKHIMPROM**" would like to bring the following prices and quantities quotations of products commodities allocations available for export to your attention as stated below, as prices changes we keep our purchasers updated regularly as to keep all our numerous clients up to date with market prices:

PLEASE ALL ICPO ISSUED MUST BE UPON ACCEPTANCE OF OUR EXPORT PROCEDURES, & BUYERS FULL DETAILS INCLUDING BANKING CORDINATES IS REQUESTED ON BUYERS ICPO

Product: JET FUEL A-1

Quantity: Trial 1 Million Barrels & Contract 1 - 5 Million Barrels/Month X 12 Months

CIF Price: Gross \$24 /Net \$22

FOB Price: Gross \$22/ Net \$20

Commission: \$2/Barrel Seller side and \$2/Barrel Buyer side

Product: JP54 AVIATION KEROSENE

Quantity: Trial 1 Million Barrels & Contract 1 - 5 Million Barrels/Month X 12 Months

CIF Price: Gross \$22 /Net \$20

FOB Price: Gross \$20/ Net \$18

Commission: \$2/Barrel Seller side and \$2/Barrel Buyer side

TERMS & CONDITIONS

| | |
|----------------|--------------------------------------|
| Origin: | Russian Federation |
| Specification: | To be approved on CI / SPA |
| Inspection: | SGS at loading port on Buyer expense |
| Term: | Trial shipment & Contract 12 Months |
| Payment: | SWIFT MT103 |

STANDARD CIF TRADING PROCEDURES

1: BUYER ACCEPTS SELLER PROCEDURE AND ISSUE ICPO. THE ICPO SHALL BE ISSUED ON THE BUYER'S LETTERHEAD, AND SHALL CONTAIN THE SELLER'S PROCEDURES WRITTEN ON THE ICPO WITHOUT CHANGE IF ACCEPTED, BUYERS CONTACT INFORMATION, SIGNATURE AND SEAL.

2: SELLER ACKNOWLEDGES BUYER ICPO AND ISSUE CONTRACT TO BUYER OPEN FOR AMENDMENT. BUYERS SIGN AND RETURN THE CONTRACT TO THE SELLER IN WORD FORMAT WITH LETTER OF ACCEPTING TO SELLER PROCEDURE.

3: SELLER MAKES THE FINAL SIGNATURE COVERT TO PDF AND SEND TO BUYER AS FINAL CONTRACT. THAT MEANS BOTH PARTIES HAS ACCEPTED AND CAN PROCEED TO THE NEXT STEP.

4: BUYER WITHIN 72 HOURS AFTER BOTH PARTIES SIGNING OF CONTRACT, SELLER/BUYER AGREE TO APPOINT A TRUSTED ESCROW SECURITY FINANCIAL COMPANY BASE IN EUROPE WHICH IS NEUTRAL COUNTRY OUTSIDE BUYER/SELLER TERRITORY FOR SECURITY REASONS TO AVOID ANY PARTY INFLUENCING THE ESCROW PROCESS AND BOTH PARTIES SIGNS NCNDA/IMFPA WITH INTERMEDIARIES.

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5. Buyer confirms and samples the product in seller tank and pays via MT 103 wire sellers confirms and pay commission to intermediaries.

6. Seller released Titleholder certification to buyer immediately Tank to Vessel Transfer commence according with schedule.

BEST REGARDS

SPECIAL NOTE:

All primary document should be address to our office "SPETSNEFTEKHIMPROM" the supplier representative. Mandate authorization certificate will only be issued to a reliable and potential buyer or buyers mandate upon confirmation of allocation proceedings, any ICPO/LOI or related documents which are not direct to our office or not reflecting our given working and banking procedures from the seller above will be rejected and never be given attention, all prices are 100% open for negotiation, discounts are always open between buyer and seller, we can negotiate for prices on behalf of the end supplier.

**** Endorsed and issued by**

GENERAL DIRECTOR

DMITRY PLATONOV

ООО "SNHP"

