



ZAO ALOIL

Address: 423930, TATARSTAN REPUBLIC, BAVLINSKY DISTRICT, BAVLY CITY, ENGELS STREET, 63
TIN: 1642002123 KPP: 161101001 OKPO: 50620469 OGRN: 1021606352657
Phone number. +7 495 295-0875 +7 926-003 2320, 8 (855) 194-60-09 Email: al-oil@list.ru

SALES CORPORATE OFFER

Terms of Negotiation

ORIGIN: Russia Federation.

DESTINATION: Any Safe World Port.

INCOTERMS: CIF/FOB

LOADING PORT: Russian/Rotterdam/Houston Ports.

PAYMENT TERMS: DLC/SBLC/ MT103-T/T

INSPECTION: SGS or Similar at the Loading Port at expense of seller

PRODUCTS AND PRICE LIST

AVIATION KEROSENE JET FUEL (TS-1)

ORIGIN: Russia

LIFTABLE QUANTITY: 500.000 BBL. 3.000.000 BBL. MONTHLY

CIF PRICE: 44 GROSS /BBL, 42 NET /BBL

FOB PRICE: 42 GROSS /BBL, 40 NET /BBL

COMMISSION: US \$ 2/BBL, Buyer side \$ 1, Seller side \$ 1

PORT: Any Safe World Port

INSPECTIONS: SGS or Equivalent

AVIATION TURBINE JET FUEL A1

ORIGIN: Russia

QUANTITY: 500.000 BBL. 5.000.000 BBL. MONTHLY

CIF PRICE: 42 GROSS /BBL, 40 NET /BBL

FOB PRICE: 40 GROSS/BBL, 38 NET /BBL

COMMISSION: US \$ 2/BBL, Buyer side \$ 1, Seller side \$ 1

PORT: Any Safe World Port

INSPECTIONS: SGS or Equivalent

MAZUT M100 GOST 10585-75

ORIGIN: Russia

QUANTITY: 50.000 MT. 500.000 MT. MONTHLY

CIF PRICE: GROSS US \$ 220.00 MT, NET US \$ 210.00 MT

FOB PRICE: GROSS US \$ 210.00 MT, NET US \$ 200.00 MT

PORT: Any Safe World Port

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent



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VIRGIN FUEL OIL D6 (0.380 Sulphur Max)

ORIGIN: Russia

QUANTITY: 50,000.000 GL. 200.000.000 GL. WEEKLY

CIF PRICE: GROSS US \$ 0.74.00 GL. NET US \$ 0.70.00 GL

FOB PRICE: GROSS US \$ 0.70.00 GL. NET US \$ 0.66.00 GL

PORT: Any Safe World Port

COMMISSION: \$.0.02 SELLER SIDE, \$ 0.02 BUYER SIDE

INSPECTIONS: SGS or Equivalent

DIESEL GAS OIL D2 GOST 305-82

ORIGIN: Russia

QUANTITY: 20.000 MT. 300.000 MT. MONTHLY

CIF PRICE: GROSS US \$ 350.00 MT, NET US \$ 340.00 MT

FOB PRICE: GROSS US \$ 340.00 MT, NET US \$ 330.00 MT

PORT: Any Safe World Port

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent

HIGH-SPEED DIESEL (HSD) 50PPM

ORIGIN: Russia

QUANTITY: 20.000 MT. 300.000 MT. MONTHLY

PRICE: GROSS US \$ 350.00 MT, NET US \$ 340.00 MT

PRICE: GROSS US \$ 340.00 MT, NET US \$ 330.00 MT

PORT: Any Safe World Port

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent

ULTRA LOW SULFUR DIESEL EN 590 10PPM GOST R 52368-2005

ORIGIN: Russia

QUANTITY: 20.000 MT. 300.000 MT. MONTHLY

CIF PRICE: GROSS US \$ 350.00 MT, NET US \$ 340.00 MT

FOB PRICE: GROSS US \$ 350.00 MT, NET US \$ 340.00 MT

PORT: Any Safe World Port

COMMISSION: \$ 5 SELLER SIDE, \$ 5 BUYER SIDE

INSPECTIONS: SGS or Equivalent



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Signed By:
Management.

