



ООО "ОЙЛ ТЕХНОЛОДЖИС"

Адрес: 127055, город Москва, Новослободская ул., д. 41, этаж 4 пом I комн 25
ОГРН 1107746264141 ИНН 7728731619 КПП 770701001

Эл. адрес: lcoil.technologies@mail.ru

Телефон: +79919237195

ATTN: BUYER'S MANDATE/END BUYER'S

We, LLC "Oil Technologies", hereby issue this Soft Corporate Offer on behalf of our Seller/Refinery with given terms and conditions and confirm Seller/Refinery's readiness and willingness to issue a Full Corporate Offer and then straight to Sales Purchase Agreement upon acceptance of our terms and conditions stipulated herein for the below products.

ORIGIN: RUSSIA/KAZAKHSTAN

INCOTERMS: FOB /CIF

LOADING PORT: / ROTTERDAM/ HOUSTON/NOVOROSIYSK/ VLADIVOSTOK /PRIMORSK/
UST-LUGA/ NAKHODKA/ KURYT/ ATYRAU/ AKTAU.

PAYMENT TERMS: SBLC, DLC, T/T / MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

AVIATION KEROSENE COLONIAL (GRADE A1) JET FUEL

MINIMUM QUANTITY: 2,000,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH

FOB PRICE: \$88.00 USD GROSS / \$86.00 USD NET

COMMISSION: SELLER SIDE \$1.00USD BUYER SIDE \$1.00USD PER MT

AVIATION KEROSENE COLONIAL (GRADE 54) JET FUEL

MINIMUM QUANTITY: 2,000,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH

FOB PRICE: \$88.00 USD GROSS / \$86.00 USD NET

COMMISSION: SELLER SIDE \$1.00USD BUYER SIDE \$1.00USD PER MT

D6 VIRGIN FUEL OIL ORIGIN

MINIMUM QUANTITY: 100.000.000 GALLONS PER MONTH

MAXIMUM QUANTITY: 800.000.000 GALLONS PER MONTH

FOB PRICE \$0.98 USD GROSS / \$0.93 USD NET

COMMISSION: SELLER SIDE \$0.025USD BUYER SIDE \$0.025USD PER GL.

RUSSIA LIQUIDIFIED NATURAL GAS (LNG)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

CIF PRICE: \$320.00 USD GROSS / \$ 310.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT

BITUMEN GRADES: 40/50, 60/70 & 80/100

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

CIF PRICE: GROSS \$310.00 USD GROSS / \$300.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT



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ROTTERDAM TANK EXTENSION

1. Upon acceptance of sellers offer, Buyer issues purchase order (ICPO) and passport copy.
2. Upon acceptance of buyer ICPO, seller issues commercial invoice (CI) for buyer's review and signing of trial lift order for the awarded allocation.
3. Buyer signs the commercial invoice and returns to seller
4. Seller issues PPOP document to buyer
 - Statement of product availability
 - DTA
 - Authorization to sell and collect
 - Product passport
 - TSR
 - ATV
5. Upon confirmation of the above PPOP documents, Buyer return the signed DTA to seller and extend seller tank for maximum of 5 days and minimum of 3 days for dip test to be conducted and for product injection.
6. Buyer dip test in Seller's tank and Seller issue fresh SGS not older than 72 hours along with Authorization to Transfer from Seller's tank in Rotterdam to buyer's storage or vessel.
7. Seller issues document to all intermediaries involved in the transaction and to seller/buyer endorses NCNDA/IMFPA with their respective banks for commission structure.
8. Upon successful of product injection into buyer's vessel or storage means, buyer makes 100% payment of the total product value via MT103 and both parties pays their official representatives in the endorsed and notarized NCNDA/IMFPA.
9. Buyer and seller signs a contract agreement for R&E for a yearly possible contract.

WORKING PROCEDURE FOB ROTTERDAM.

1. The buyer sends a company profile along with buyer passport and issued ICPO with TSA, seller verify and approved TSA.
2. Seller issue CI of the products in seller tank at the port, buyer sign and return CI with an acceptance letter and TSR of One day or more to known that buyer already have tank to lift the product.
3. Upon received of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller send the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verified the SGS.
4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank.
5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses.
 - Authorization to verify physically the products in the seller tank
 - TSR
 - UDTA
 - Product Passport
 - Injection Reports
 - Fresh SGS Report
 - Certificate of origin
 - Export license
 - Allocation Certificate
 - A TSC



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6. Seller inject the fuel into buyer leased storage tank Following the completion of the dip test, then buyer make 100% payment by MT103 TT wire transfer for the total products.

7. After payment seller returns the title deeds to buyer and seller pays all the intermediaries Commission on the seller side with the buyer side.

Best Regards

Mr. Shuvalov Sergey Nikolaevich

