



**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "НОВТЕХСЕРВИС"**

адрес: 625007, Тюменская область, город Тюмень, улица Мельникайте, дом 135/14  
ОГРН 1147232050107 ИНН 7203325423 ОКПО 34441034 ОКАТО 71401376000  
Электронная почта: [LLC.NOVTETHSERVICE@MAIL.RU](mailto:LLC.NOVTETHSERVICE@MAIL.RU) Тел: +7 (926) 775 6156  
Skype: [llc.novtethservice@mail.ru](mailto:llc.novtethservice@mail.ru)

To: WHOM IT MAY CONCERN,  
ATTN: PRINCIPAL BUYER/BUYER - MANDATE.

**SOFT CORPORATE OFFER**

We **LIMITED LIABILITY COMPANY "NOVTEHSERVICE"** On behalf of  
Seller Refineries Company with full corporate and legal responsibility, under  
Penalty of perjury here by issue this full co-operate Offer with confirmation that  
sellers refineries is ready, willing and able to supply the following product according  
to terms and conditions:

RUSSIAN MAZUT M100 10585/75  
Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.  
CIF Price: \$250 Gross / \$240 NET  
FOB PRICE: \$ 220 GROSS/ \$ 210 NET  
Commission: \$5 / \$5

BASE OIL.  
SN 100 - \$320 Gross / 310 Net  
BS 150 - \$330 Gross / 320 Net  
SN150 - \$300 Gross / 290 Net  
SN 300 - \$320 Gross / 310 Net  
SN 500 - \$330 Gross / 320 Net  
COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side JET FUEL A1  
Minimum Quantity: 1,000,000 Barrels Trial shipment / Maximum Quantity: 5,000,000  
Barrels Monthly  
CIF Price; Gross \$ 34/ \$30 NET  
FOB PRICE: \$32 GROSS/\$ 28 NET  
Commission; \$2 / \$2

RUSSIAN GAS L0.D2/26 GOST 305-82  
Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.  
CIF Price: \$250 Gross / \$240 Net  
FOB PRICE: \$ 240 GROSS/\$230 NET.  
Commission: \$5 / \$5

GASOLINE 93OCTANE RUSSIAN ORIGINS AND 89  
Quantity: 50,000 MT x 12 Months Over 100,000 MT x 12 Months,  
CIF PRICE: USD 260 gross / 250 net



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Date: 3<sup>RD</sup> MAY 2021.

REF /LLC /NGS/021295/RU

Buyer pays by MT103 T/T for the full product to the seller. Note the title takeover payment will be deducted from the total product value.

8. Seller pays all parties involved their commission within 48 hours:

### CIF TRANSACTION PROCEDURE . ROTTERDAM/HOUSTON PORT.

(1) Buyer issues ICPO to seller.

(2) Seller issues SPA to buyer for review and counter signature and turn back to Seller. Upon the Review of the signed SPA Seller pays for the legalization Fees to the Ministry of Energy. (3) Upon Seller receiving Legalized Contract issues below Partial Proof of Product (PPOP) Documents sent to buyer and stamped by the Ministry of Energy:

...Legalized SPA:

...Commitment to supply to supply:

...CPA, Charter party agreement to be signed by the Buyer/fill with Buyers info, Upon signing and returning to Seller,

Seller and buyer proceed to endorse the Charter Party Agreement (CPA) document with the Shipping Company and both bear the charges for the shipment 50/50:

Upon conformation Seller proceed with the shipment and issue to Buyer below POP documents

... **Guarantee Letter**

...**Q88/duly signed and stamped SHIPPING AGREEMENT (CPA)**

...**Vessel (N.O.R) Notice of Readiness**

... **SGS report if needed:**

...**bill of lading**

...**E.T.A. (Estimated Time of Arrival) Of Vessel**

... **Availability of product**



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... Analysis Report issued by GOST R d. Certificate of Origin

... Export License.

... Legalized SPA.

... Product passport

(5) Within seven (7) days of receipt of PPOP, buyer's bank issues /DLC MT700 PRE-ADVISE to seller's nominated

bank (NOTE: If Buyer fails to issue Instrument within the stipulated number of days they will be required to pay

Security deposit of 372,000 Euros, so that Seller can proceed further with the first trial shipment.) (6) Seller provides shipment schedule to buyer accompanied with vessel details (CPA, Q88) ETA And full POP.

(7) Upon Vessel arrival at destination port, vessel captain issues MATB/DTA for buyer/buyer's Inspection team to conduct Quality and Quantity (Q&Q) tests or its equivalent

(8) Buyer pays for product amount via MT103 after successful inspection report

(9) Buyer discharges the product and Seller pays commissions within 48 hours to all intermediaries..

### TTV TRANSACTION PROCEDURE:

1. Buyer sends ICPO along with Company Profile to Seller on receipt of Seller's Soft Offer.
2. Seller issues Commercial Invoice. Buyer signs and returns Commercial Invoice with Vessel Charter Party Agreement Contract (CPA) to Seller acknowledging buyer's legally binding Commitment to Purchase under the terms and conditions herein.
3. Seller Verifies and approve Buyer Charter Party Agreement Contract (CPA) and buyer shipping company, Seller provide the STORAGE RESERVOIR COMPANY details where seller products is currently Stored for buyer to contact and sign the TANK TO VESSEL INJECTION AGREEMENT CONTRACT (TTVIAC) with the reservoir company,
4. Buyer issues the TANK TO VESSEL INJECTION AGREEMENT CONTRACT (TTVIAC) to seller for verification and acceptance.



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5. Seller issues Dip Test Authorization Document (DTA), which is Countersigned & sealed by the Buyer, Seller and Reservoir Company, Along with the NCNDA/IMFPA which is also to be signed between seller And buyer side and all mandates and intermediaries involved.
6. After counter-signing DTA by all parties, Seller provides the RESERVOIR RECEIPT, NOTICE OF READINESS (NOR) and INJECTION SHEDULE to buyer upon injecting the fuel into buyers Vessel.
7. Seller injects the full product allocation into buyer's VESSEL and Furnishes buyer the full INJECTION REPORT documents to notify and Show the proof of the products injection.

**AUTHORIZED SINGANTURE**

**Kurbanov Yaragi Mammaevich**  
General Director, LLC "NOVTETHSERVICE"

