

## BAIKAL LLC.

(INN:7811670739)

192029, Bolshoy Smolensky prospect, house 1,Saint Petersburg. Russia. Tel: +7-495-298-5809-+7-926-778-3404 Email: sales-baikal@bk.ru

## SOFT CORPORATE OFFER

THE UNDERSIGNED COMPANY "BAIKAL LLC" ON BEHALF OF THE TITLE HOLDER WITH FULL CORPORATE AUTHORITY DO HEREBY WARRANT AND ATTEST THAT WE ARE READY, WILLING AND LEGALLY ABLE TO SELL THE ALLOCATION OF THE BELOW PRODUCTS IMMEDIATE SPOT FOB/ASWP...

COMMODITY	EN 590 RUSSIAN ORIGINS
QUALITY	RUSSIAN ORIGIN STANDARD
PRICE	PRICE FOB ASWP: \$ 225 USD GROSS \$ 215 USD NET
INSURANCE	110%
DELIVERY BASIS	FOB SINGAPORE
INSPECTION	GOST SGS
QUANTITY	50,000 MT
CONTRACT	12 MONTHS CONTRACT WITH POSSIBLE ROLLS AND EXTENSION

COMMODITY	GAS OIL D2 L 0, 02-62 (GOST305-8)
QUALITY	RUSSIAN ORIGIN STANDARD
PRICE	FOB ASWP: \$ 215 USD GROSS \$ 205 USD NET
INSURANCE	110%
DELIVERY BASIS	FOB SINGAPORE
INSPECTION	GOST R SGS
QUANTITY	35,000 MT
CONTRACT	12 MONTHS CONTRACT WITH POSSIBLE ROLLS AND EXTENSION

## PROCEDURES FOB SINGAPORE BANK TO BANK

- 1. BUYER ISSUES ICPO, CP, TSA OR CPA.
- 2. SELLER AND BUYER SIGN AND SEAL CI.
- 3. SELLER ISSUES DTA/ TSR /ATV/PRODUCT PASSPORT/ATS) TO BUYER AND BUYER CONTACTS THE

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TANK FARM AND OBTAIN THE PORT CLEARANCE CERTIFICATE OR PAY FOR 1 DAY TANK EXTENSION FEE,

BEFORE PROCEEDING TO DIP TEST IN SELLER'S TANK ACCORDINGLY.

- 4. BUYER CONDUCTS DIP TEST ON Q&Q ANALYSIS OF THE PRODUCT THROUGH SGS.
- 5. UPON SUCCESSFUL DIP TEST, BUYER PROVIDES TSR OR Q88 AND MAKES PAYMENT BY MT103 OR
- TT WIRE TRANSFER FOR THE TOTAL PRODUCT AVAILABLE AND SELLER CHANGE TITLE TO BUYER NAME.
- $6.\ BUYER$  LIFTS THE PRODUCT AND SELLER PAYS ALL INTERMEDIARY INVOLVED IN THE TRANSACTION.
- 7. SELLER PAYS ALL THE INTERMEDIARIES INVOLVED.
- 8.CONTRACT NEGOTIATED AND SIGNED WITH INSTRUMENT GIVEN AS NEED BE

All Supplies Are Subject To Diligent Test of SGS Quality and Quantity Analysis or Equivalence in Compliance to the Uniform Rules of ICC International Regulations.

Your corporations and understanding is, as always, appreciated for and on behalf of "BAIKAL" Group.

