

ADDRESS: 243400, OBLAST BRYANSKAYA  
POCHEP, ULITSABRYANSKAYA, D. 90A  
TEL: +7(966)060-09-39  
INN: 3224006533  
KPP: 322401001  
OGRN: 1023200930598



ДРЕС: 243400, ОБЛАСТЬ БРЯНСКАЯ ПОЧЕП,  
УЛИЦА БРЯНСКАЯ Д. 90А  
ТЕЛ: +7(966)060-09-39  
ИНН: 3224006533  
КПП: 322401001  
ОГРН: 1023200930598

**Issued; January 08, 2020**

### **SOFT CORPORATE OFFER**

We OOO POCHEPNEFT is an authorized (Mandate) with legal responsibility and under penalty of perjury, hereby confirm our willingness and readiness to supply the following Products of the Russian Specifications.

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN:**

Monthly Quantity: 500,000 BBLs - 10,000,000 BBLs. Price Per Barrel: CIF \$44 Gross / \$42 Net.  
Commission: \$2/\$2.

#### **RUSSIA D2 GAS OIL GOST 305-82:**

Monthly Quantity: 50,000 MT - 1,000,000 MT. Price Per MT: CIF \$340 Gross / \$330 Net.  
Commission: \$5/\$5.

#### **LIQUEFIED NATURAL GAS. GOST 5542-87:**

Monthly Quantity: 20,000 MT - 500,000 MT. Price Per MT: CIF \$235 Gross / \$225 Net.  
Commission: \$5/\$5.

#### **DIESEL D6 VIRGIN LOW POUR FUEL OIL:**

Min. Quantity: 25,000,000 Gallon. Max. Quantity: 50,000,000 Gallon Per Week, CIF Price: \$0.94 Gross / \$0.92 Net Per Gallon,  
Commission: USD 0.02 (\$0.01 Buyer / \$0.01 Seller) per Gallon.

### **Contract Banking Transaction Procedures/CIF ASWP**

- (1) Buyer accepts seller's procedure and issue ICPO with the following: Banking Details, Company Profile, Passport Copy And Acceptance Letter Stating To Adhere To Seller's Procedure.
- (2) Seller Acknowledges Buyer's ICPO And Issues Contract To Buyer Open For Amendment, Buyer Signs And Return The Contract To The Seller In Word Format Within 4 Working International days.
- (3) Seller Makes The Final Signature And Converts The Contract To PDF And Send To Buyer As Final Approved Contract Along With bellow soft Performance Guarantee POP documents:
  - (a) Commitment Letter To Supply product,
  - (b) Product Allocation Certificate Issued By Ministry of energy,
  - (c) Export License Issued By Russian Ministry of Energy.
  - (d) Certificate Of Origin Issued By Russian Chambers Of Commerce.
  - (e) Shipping Company Notice of Readiness
- (4) Buyer's Bank in Accordance with Seller's Verbiage issues MT760/SBLC within 7 Working Days For First Shipment's Value To Seller's Financial Bank To Enable Seller Commence Loading Of Product With The Shipping Company And Release Full Set Of Pop Documents After Loading Via Bank to bank swift within 7 working days. If buyer fails to issue MT760/SBLC Within 7 Working Days, In Alternative Buyer Pay's Via Tt \$350,000 As Guarantee performance within 72 hours Which will be deducted from the product face value when Final Payment is made.

Seller's Bank Issues Operative 2% PB In Favour Of Buyer's Bank Account Within 3 Working Days, Which is Submitted And Detailed In The Mutually Agreed Signed Contract.

ADDRESS: 243400, OBLAST BRYANSKAYA  
ПОЧЕП, УЛИЦА БРЯНСКАЯ, Д. 90А  
TEL/FAX: +7(966) 060-09-39  
INN: 3224006533  
KPP: 322401001  
OGRN: 1023200930598



**OOO POCHEPNEFT**

ДРЕС: 243400, ОБЛАСТЬ БРЯНСКАЯ ПЧЕП,  
УЛИЦА БРЯНСКАЯ Д. 90А  
ТЕЛ/ФАКС: +7(966) 060-09-39  
ИНН: 3224006533  
КПП: 322401001  
ОГРН: 1023200930598

5 Upon seller Bank Successful Exchange Of instrument Method With Buyer's Bank or Alternative TT payment of \$350,000 paid If buyer Failed to issue instrument within the stipulated time frame, seller loads Product within 7 working international Days And Send Pop Documents In Buyer's Company Name To Buyer Via Bank To Bank And A Copy Via Email To Buyer

And Representative. (8 Sets Bellow)

- A. Certificate Of Incorporation
- B. Product Passport
- C. Commercial Invoice
- D. Company Tax Payer Certificate
- E. Fresh Q&Q report
- F. Tank Receipt
- G. Q88 And Quality Specification
- H. Bill Of Lading

6 Buyer Notifies Seller By Official Written Notice Of His Bank Receiving Seller's Pop Documents Whilst Sellers Ends To Buyer the Registered Hard Copy Of The Contract Through Courier Service Within 3 Working days.

7 Shipment Commences as scheduled In the Contract And Upon Arrival Of the cargo At the Discharge Port, Buyer's inspection team carry out dip or equivalent inspection To ascertain quality and quantity.

8 Product Is Discharged After Successful Inspection Into Buyer's Storage Facility, Seller Transfers Title Of Ownership To Buyer, Buyer's Bank Release Payment For Total Value Of The Product To Seller's Bank Within 72 hours by TT MT103.

Seller shall pay All Parties Involved Their commission By TT within 2 Working days.

9 Second And Succeeding Shipments Continues.

Mr. Viktor Shamalov

MD

