## ООО "ПЕТРОХИМАЛЬЯНС"

### LIMITED LIABILITY COMPANY "PETROHIMALYANS"

ИНН: 773465184670

адрес офиса: 121471, город Москва, Рябиновая улица, дом 38, помещение №7

Почта: +7 (926) 807-4869 Skype: llc petrohimalyans

END BUYERS ISSUED TODAY 30<sup>TH</sup> JULY, 2019

#### SOFT CORPORATE OFFER

We, LIMITED LIABILITY COMPANY "PETROHIMALYANS" with legal responsibility under penalty of Perjury hereby confirm the availability and capability to supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

# PRODUCTS / PRICES (Список продукции и цен)

**D2** – GAS OIL (DIESEL) L0.2-62 GOST 305-82 (D2 - газойль (дизельное топливо) L0.2-62 ГОСТ 305-82) \$270.00 USD GROSS / \$260.00 USD NET 50.000MT – 200.000MT

AVIATION KEROSENE COLONIAL GRADE 54 (JP54) (авиационный керосин КОЛОНИАЛЬНЫЙ класса 54) \$44.00 USD GROSS / \$42.00 USD NET

2,000,000 BBLS

AVIATION TURBINE JET FUEL A-1 (Авиационных турбинных топлива для реактивных двигателей) \$46.00 USD GROSS / \$44.00 USD NET 1,000,000 BBLS

D6 VIRGIN FUEL (D6 девственница топлива)

\$0.70 USD GROSS PER GALLON / \$0.68 USD NET PER GALLON 300.000.000 GALLONS

#### ALLOCATION TERMS AND CONDITIONS

**LOADING PORTS**: RUSSIA

PRODUCTS ORIGIN: RUSSIA

**INCOTERMS**: CIF ASWP

PAYMENT TERMS: L/C, SBLC, T/T TELEGRAPHIC TRANSFER MT103

COMMISSION STRUCTURE: BUYER SIDE 50% - SELLER SIDE 50

INSPECTION: SGS, CIQ OR SIMILAR

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#### WORKING PROCEDURES FOR CIF ASWP

- 1. Buyers issues Irrevocable Corporate Purchase Order (ICPO) AND Bank Comfort Letter addressed to the Seller Refinery.
- 2. Seller issues the Full Corporate Offer / CIS FORM to buyer and buyer sign and return back.
- 3. Seller issues the Draft SALES AND PURCHASE AGREEMENT to buyer open for general amendment and sign then return on PDF format.
- 4: All parties sign the NCNDA/IMFPA commission protection and seller provide buyer with the below listed PPOP.

#### LIST OF PPOP DOCUMENTS:

- I). Statement of Product Availability.
- ii). Refinery Commitment to Supply the product.
- iii). Certificate of Origin of the product.
- iv). Company License to Export.
- v). Company Registration Certificate.
- vi). Product Passport Dip Test Result
- Vii). Tank Receipt.
- 5. Seller COMPANY appoints a reliable shipping and the WORLD-RENOWNED logistics company, both end Seller and end Buyer will sign the Charter Party Agreement (CPA) together with the shipping and logistics company (A three parties 'CPA), along with Marine Insurance Policy (MIP).
- 6. Buyer bank issues payment instrument via SBLC MT760 to seller's bank on a monthly revolving for a period of 12 months, thence enabling sellers pay for total chartered freight cost to the appointed shipping company for the transportation of the product to buyer's designated discharge port.

#### OR

- 6.1. Buyer/Seller jointly make payment for the chartered freight cost to the appointed shipping company for the transportation of the product to buyer's designated discharge port.
- 7. Seller send to buyer legalize hard copies contract and full POP via email and bank to bank.

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Viii) DTA

- ix). Bill of Lading and Vessel's Q88
- x). SGS OR Analytical Report Test (Quality & Quantity), which is equivalent to SGS report.
- 8. Seller's Bank Sends 2% Performance Bond.
- 9. Delivery Commences as Scheduled.
- 10. Pay master (Seller) bank pay all intermediaries according to the signed NCNDA/IMFPA.

Brezhney M. Alexandrovich, Директор Компании, ООО "Петрохимальянс".