



LLC 'VISCOUNT'

344092, Rostov region, city of Rostov-on-Don, Kosmonavtov av, bld 2, office 1007

OGRN: 1066165060280 INN:6165135667

TEL: +79267731954. EMAIL: s.zaikin@lleviscount.ru

SOFT CORPORATE OFFER FOR PRODUCTS

TO: Buyers/Buyer's Mandate

LLC 'VISCOUNT' is a registered Russian Mandate company for top refineries here in Russia and abroad. LLC "VISCOUNT" was founded on the 14th of June, 2005 and officially registered on the 29th of November, 2006 with both local and international trading with petroleum products supplied directly from the major oil producers/refineries as its prime target activity. we've been into petroleum supply for more than a decade and we keep growing on a daily basis and learning more, likewise we keep satisfying our respective clients with their regular petroleum needs.

DELIVERY TERMS:

FOB AND CIF

MAX TOTAL QUANTITY BY MEASUREMENT FOR 1ST SHIPMENT:

METRIC TONES (500,000MT) BARRELS (2,000,000BBL) 200,000,000 GALLONS

PERFORMANCE BOND:

SELLER ISSUES 2% PERFORMANCE GUARANTEE BOND

INSPECTION:

SGS ONLY



PETROLEUM PRODUCTS AND PRICE LIST

JET FUEL A1 91/91

Monthly Quantity: 500,000BBL – 10,000,000BBL Price Per BBL

FOB \$24 Gross / \$20 Net.

CIF \$26 Gross / \$22 Net.

Commission: \$2/\$2

MAZUT M100 GOST-10585-75 RUSSIAN ORIGIN

Monthly Quantity: 10,000MT – 1,000,000MT

FOB \$140 Gross / \$130 Net.

CIF \$150 Gross / \$140 Net.

Commission: \$5/\$5

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AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Monthly Quantity: 500,000BCLS - 10,000,000BCLS

FOB \$36 Gross / \$32 Net.

CIF \$40 Gross / \$36 Net.

Commission: \$2/\$2

RUSSIA D2 GAS OIL GOST 305-82

Monthly Quantity: 50,000MT – 1,000,000MT

FOB \$220 Gross / \$210 Net.

CIF \$230 Gross / \$220 Net.

Commission: \$5/\$5

DIESEL FUEL EN 590 (ULSD 10 PPM)

Monthly Quantity: 10,000MT – 1,300,000MT

FOB \$210 Gross / \$200 Net.

CIF \$220 Gross / \$210 Net.

Commission: \$5/\$5

EASTERN SIBERIAN PACIFIC OCEAN (ESPO) CRUDE OIL

Monthly Quantity: 10,000MT – 500,000MT

FOB \$130 Gross / \$120 Net.

CIF \$150 Gross / \$140 Net.

Commission: \$5/\$5

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE MIX

Monthly Quantity: 20,000MT – 1,000,000MT

FOB \$180 Gross / \$170 Net.

CIF \$200 Gross / \$190 Net.

Commission: \$5/\$5

AUTOMOTIVE GAS OIL (AGO)

Monthly Quantity: 50,000MT – 500,000MT

FOB \$200 Gross / \$190 Net.

CIF \$210 Gross / \$200 Net.

Commission: \$5/\$5

MAZUT M100 GOST-10585-99 RUSSIAN ORIGIN

Monthly Quantity: 50,000MT – 1,000,000MT

FOB \$130 Gross / \$120 Net.

CIF \$140 Gross / \$130 Net.

LIGHT CYCLE OIL (LCO)

Monthly Quantity: 10,000MT – 750,000MT

FOB \$180 Gross / \$170 Net.

CIF \$200 Gross / \$190 Net.

Commission: \$5/\$5

RUSSIAN EXPORT BLEND CRUDE GOST 51858-2002 (REBCO)

Monthly Quantity: 300,000BBL – 6,000,000BBL

FOB \$15 Gross / \$13 Net.

CIF \$16 Gross / \$14 Net.

Commission: \$1/\$1





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STANDARD PROCEDURE (CIF DLC MT700) II

1. Buyer issues ICPO along with Buyer's company registration certificate.

2. Seller issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format, Buyer confirms final SPA and issues letter of acceptance of the final SPA.

3. Seller issues to Buyer via email the following transaction documents (Partial POP):

~ Certificate of Analysis (COA) also known as Product Passport.

~ Unconditional Commitment to Supply

~ Statement of Product Availability

The buyer confirms the receipt of the documents by issuing a confirmation letter within 48hrs via email.

4. Within seven (7) banking days, Buyer's bank in accordance with seller's verbiage issues swift DLC MT700 to Seller's fiduciary bank account to cover the 1st shipment total product value and send swift copies to Seller to enable seller commence loading of product with the shipping company. Seller's bank issues 2% PB to Buyer's bank to activate Buyer's financial instrument within seven (7) days.

5. If Buyer fails to issue DLC MT700 in Seven (7) banking days, in alternative buyer shall make Security Guarantee Deposit of 10% via T/T Wire of the total product value to seller's fiduciary bank account to secure the allocation and this payment will be deducted from the total payment of the first shipment.

6. Upon confirmation of buyer's DLC MT700 or Security Guarantee Deposit of 10% via T/T Wire to seller's fiduciary bank, seller will issue 2% Performance Bond, Full POP and Shipping Documents via SWIFT bank-to-bank as shown below:

- **Allocation Title Ownership Certificate,**
- **Product Allocation Export Permit,**
- **Trans-Neft Contract to transport the product to the loading port,**
- **Port storage agreement,**
- **Charter party Agreement to transport the product to discharge port,**
- **Tank Storage Receipt,**
- **SGS Quality and Quantity Certificate,**





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GIVE A CALL OR EMAIL US FOR ANY FURTHER INQUIRIES.



С уважением

Sergey Ivanovich Zaikin

LLC "VISCOUNT"

