



PETRO-LINE

Address: 625022, Tyumen Region, Tyumen G, Zarechny Pr, Building 33.

Email: petroline774@bk.ru

Tel: +7 (967) 219-73-18, Whatsaap: +7(967)219-73-18

**TILL 30TH DECEMBER,2021
TO: END BUYER**

SOFT CORPORATE OFFER

WE AS THE REPRESENTATIVE / MANDATE FOR THE END-SELLER OWNING HIS REFINERY, HEREWITH FULL AUTHORITY / RESPONSIBILITY PROVIDE TO YOU / YOUR COMPANY A SOFT OFFER FOR PETROLEUM PRODUCTS.



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Address: 625022, Tyumen Region, Tyumen G, Zarechny Pr, Building 33.

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RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$ 180 Gross / \$170 Net

FOB Price: \$ 150 Gross / \$160 Net

Commission: \$5 / \$5

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$180 Gross / \$170 Net

FOB Price: \$ 150 Gross / \$140 Net

Commission: \$5 / \$5

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$170 Gross / \$160 Net

FOB Price: \$ 140 Gross / \$130 Net

Commission: \$5 / \$5

EN590 (10 PPM) RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000MT

CIF Price: \$180 Gross / \$170

FOB Price: \$150 Gross / \$140

Commission: \$5 / \$5

1. Buyer review End-Seller's mandate SCO and issues ICPO along with company profile
2. Seller issues Sales and Purchase Agreement (SPA) to buyer
3. Buyer request for Proforma invoice for payment of Product Allocation Certificate via TT wiring
4. Upon buyer submission of Allocation Certificate payment receipt, Seller sends invitation letter For buyer to visit the Refinery and buyer signs the SPA at the Seller's office in Russia
5. Upon buyer's successful signing of the contract via TTM, Seller issues the following POP documents:
 - A) Chattered Party Agreement (CPA) from any nominated Shipping company
 - B) Fresh SGS report (Not less than 48 hours)
 - C) Export license from Russian Ministry of Energy
 - D) Commercial Invoice (CI)
 - E) Refinery Commitment to supply
 - F) Product Passport
 - G) Certificate of origin
 - H) Readiness to inject
 - I) NCNDA/IMFPA
- 6) loading commences and Seller transfer ownership of the product to buyer
- 7) Upon arrival of the Cargo at the destination port, buyer pays 100% via TT Wiring or MT103 for the total cost of the Trial shipment to Seller's nominated bank information
- 8) Seller pays all intermediates involved in the transaction
- 9) Successive weekly or monthly delivery continues..

Sign:

Director General

Mr. Podkorytov Alexander Vasilievich

PETRO-LINE



NOTE: ALL ICPO/LOI SHOULD INDICATE SELLER WORKING PROCEDURE