



LIMITED LIABILITY COMPANY "PETROLHOLDING"

TIN: 9710031916, KPP: 770101001, OGRN: 1177746691088, OKPO: 16469704

Moscow, St. Nizhnyaya Krasnoselskaya, 35, building 9, FL 4

Email: Petrolholdingogrn@bk.ru Tell: + 7 916-946-78-52



SOFT CORPORATE OFFER(SCO) FOR FOB

AGO-AUTOMOTIVE GAS OIL

Minimum Quantity: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$USD 180/170 PER MT

Commission: \$5/ \$5

GASOLINE 91-92-95 OCTANES

Minimum Quantity: 100,000 MT Trial / Maximum Shipment: 500,000 MT Monthly.

FOB Price: \$USD 185/ 175 PER MT

Commission: \$5/ \$5

RUSSIAN GAS L0.2/26 GOST 305-82

Quantity: Minimum: 100,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$USD 175/165 PER MT

Commission: \$5 / \$5

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 2,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs

Monthly FOB Price: \$30 GROSS / \$26 NET

Commission: \$2 / \$2

AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)

Quantity: Minimum 2,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB Price: \$28 Gross / \$24 Net

Commission: \$2 / \$2

VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon

Monthly. FOB Price: \$0.46 / \$0.44

Commission: \$0.02/\$0.02





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FOB STANDARD PROCEDURE

1. BUYER ISSUES ICPO ADDRESSED TO SELLER/REFINERY ALONG WITH HIS TSA.
2. SELLER ISSUES COMMERCIAL INVOICE, BUYER SIGNS AND RETURNS BACK TO SELLER WITHIN THE VALIDITY PERIOD STIPULATED ON THE COMMERCIAL INVOICE.
3. SELLER VERIFIES BUYER TANK FARM AND IF APPROVED, SELLER PROCEED TO REQUEST FOR INVOICE OF 5 DAYS PAYMENT REMITTANCE, SELLER LEASES THE BUYER TANK FARM FOR 5 DAYS ONLY WHILE BUYER LEASES FOR 2 DAYS TO ENABLE THEM SECURE 7 DAYS TANK SPEACE FOR INJECTION. SELLER ALSO ISSUES INJECTION SCHEDULE UPON BUYER TANK FARM RECEIVING PAYMENT AND ISSUANCE OF THE TSR AND SELLER PROCEED TO INJECT THE PRODUCT INTO THE LEASED TANK STORAGE.

4. UPON SUCCESSFUL INJECTION, SELLER RELEASES THE FOLLOWING PPOP DOCUMENTS TO BUYER;

PRODUCT CERTIFICATE OF ORIGIN.

AUTHORIZATION TO SALE AND COLLECT (ATSC)

PRODUCT PASSPORT.

DIP TEST AUTHORIZATION

INJECTION REPORT

5. NCNDA/IMFPA WILL BE SIGNED BY ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION, ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION.
6. UPON BUYER RECEIPT OF THE PPOP, BUYER INSPECTS PRODUCT WITH SGS AGENT OR EQUIVALENT. AFTER BUYER'S SUCCESSFUL DIP TEST ON THE PRODUCT, BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF THE PRODUCT VIA MT103- TT.



Zolotarev Sergey Nikolaevich
CEO

