



## LLC "SV TRADE"

OGRN: 1166313057020

INN: 6325068059

KPP: 632501001

### SOFT CORPORATE OFFER

We LLC "SV TRADE", hereafter refer to as a confirmed Seller of Russian Crude Oil/Petroleum Products , hereby confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent.

Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's ability to purchase the product.

#### TERMS OF NEGOTIATION

ORIGIN: RUSSIA FEDERATION

INCOTERMS: CIF/FOB

LOADING PORT: NOVOROSIYSK / VLADIVOSTOK / PRIMORSK / ROTTERDAM / HOUSTON

PAYMENT TERMS: SBLC-MT760, MT103

PERFORMANCE BOND: 2% PB

CONTRACT TERM: 12 MONTHS MINIMUM (WITH ROLLS AND EXTENSIONS)

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: STRUCTURED NCNDA/IMFPA

#### RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$320.00MT NET / USD \$310.00MT on CIF

FOB Price: Gross USD \$300.00MT NET / USD \$290.00MT on FOB/Novorossiysk/Rotterdam

#### RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$250.00/ USD \$240.00 NET on CIF

FOB Price: Gross USD \$240.00 / USD \$230.00 NET on FOB/Novorossiysk/Rotterdam.

#### RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$52.00BBL NET/ USD \$50.00 NET on CIF

FOB Price: Gross USD \$ 50.00BBL NET / USD \$48.00 NET on FOB/Novorossiysk/Rotterdam

#### VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.66 / USD \$ 0.64 NET on CIF

FOB Price: Gross USD \$ 0.64 / USD \$0.62 NET on FOB/Novorossiysk/Rotterdam

LIMITED LIABILITY COMPANY "SV TRADE"



## LLC "SV TRADE"

OGRN: 1166313057020

INN: 6325068059

KPP: 632501001

### TRANSACTION WORKING PROCEDURE FOB ROTTERDAM/HOUSTON

1. Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) on receipt and acceptance of Seller's Soft Offer.
2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity.
3. Upon receipt and review of the signed C.I. Seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer and its Logistic Company in order for Dip Test to be conducted alongside counter signed copies of the C.I.
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents: -
  - A. Fresh SGS Report (Not older than 72 hours);
  - B. Product Reservoir Receipt;
  - C. Product Passport (Quantity and Quality Analysis)
  - D. Authorization to Sell and Collect Certificate (ATSCC)
  - E. Injection Report
5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks.
6. Upon successful completion of the Q&Q test on the product, Buyer provides his TSR from its logistic company.
7. Seller commences Injection of the product from the seller's leased tank to the buyer's tank.
8. NCNDA/IMFPA sign and seal by all intermediaries connected in the transaction.
9. Upon successful completion of injection process into the buyer's tank. Buyer makes payment for the total quantity of product injected into the buyer's tank through MT103 / TT wire transfer.
10. Seller transfer title ownership of the product from seller's name to buyer's name as well as issue all outstanding documents.
11. Seller within 24 hours upon receipt of the buyer's payment pays commission to all intermediaries involved in the transaction.
12. Seller and buyer sign contract for monthly delivery (Optional)

LIMITED LIABILITY COMPANY "SV TRADE"



## LLC "SV TRADE"

OGRN: 1166313057020

INN: 6325068059

KPP: 632501001



Troshin Yuri Alexandrovich  
Director