



ЛЕСНОВ

LIMITED LIABILITY COMPANY "LESNOV"

607657 , Nizhny Novgorod region , Kstovsky district, city of Kstovo , Parkovayast., 9, apt. 139
OGRN: 1115250003000 INN: 5250053847 KPP: 525001001 OKPO: 92391149
Email: lesnov-llc@mail.ru Telephone: +7 930 917 7276

We **LLC "LESNOV"** in Collaboration with our Business partners, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the product listed below according to the non-negotiable procedure terms and Conditions

AVAILABLE PRODUCTS

MAZUT RUSSIAN ORIGIN: Monthly Quantity: 50.000MT– 500.000MT. Price Per MT: FOB \$250 Gross/\$240 Net. CIF \$350 Gross / \$340 Net. Commission: \$5/\$5.

RUSSIA D2 GAS OIL : Monthly Quantity:50.000MT – 500.000MT. Price Per MT: FOB \$250 Gross/\$240 Net. CIF \$310 Gross / \$300 Net. Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE: Monthly Quantity:20.000MT 500.000MT Price Per MT: FOB \$350 Gross / \$340 Net. CIF \$420 Gross / \$410 Net. Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ : Monthly Quantity:20.000MT -500.000MT Price Per MT: FOB \$350 Gross / \$340 Net. CIF \$420 Gross / \$410 Net. Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN: Monthly Quantity: 500.000BBLs-8.000.000BBLs, Price Per Barrel: FOB \$45 Gross/\$42 Net. CIF \$85 Gross/ \$82 Net. Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity: 20.000MT – 300.000MT, Price Per MT: FOB Price: \$410 Gross / \$400 Net PER MT. CIF Price: \$550 Gross/ \$540 Net. Commission: \$5/\$5 Per MT.

ESPO RUSSIAN ORIGIN: Monthly Quantity: 500.000BBLs-8.000.000BBLs, Price Per Barrel: FOB \$40 Gross/\$36 Net. CIF \$64 Gross/ \$60 Net. Commission: \$2/\$2.

LIGHT CRUDE OIL RUSSIAN ORIGIN: Monthly Quantity: 50.000MT – 500.000MT. Price Per MT: FOB \$290 Gross/\$280 Net. CIF \$320 Gross / \$310 Net. Commission: \$5/\$5.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50.000MT-500.000MT Price Per MT: FOB \$290 Gross/\$280 Net. CIF \$310 Gross / \$300 Net. Commission: \$5 / \$5.

PET COKE RUSSIAN ORIGIN: Monthly Quantity: 50.000 MT – 300.000MT Price CIF \$120 Gross /\$110 Net. Commission: \$5/\$5

JET FUEL A1 91/91: Monthly Quantity: 500.000BBLs-8.000.000BBLs, Price Per Barrel: FOB \$84 Gross/\$80 Net. CIF \$108 Gross/ \$104 Net. Commission: \$2/\$2.



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WORKING PROCEDURES (FOB: Rotterdam/Houston/Russian Ports)

- 1) Buyer issues ICPO.
- 2) Seller issues Commercial Invoice (CI) , buyer's signs and returns to Seller with his TSA, Seller verify buyer TANK FARM and make 3days tank lease payment to the buyer tank farm for the Injection Process.
- 3) Buyer pays his Tank Farm Company for 2 days tank storage costs, after his Tank Farm Company has received the buyer's payment the Seller Company pays 3 days cost (totaling) 5days TSR
- 4) Seller inject into buyer tank and issues SGS, ATV and Unconditional DTA.
- 5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means ofMT103-TT.
- 6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller



Bugrov Boris/Alekseevich
Director

