

To: WHOM IT MAY CONCERN,

Attn: RELIABLE & PRINCIPAL BUYER /BUYER – MANDATE.

SOFT CORPORATE OFFER (SCO)

We LIMITED LIABILITY COMPANY "VARZINEFT", on behalf of our Refinery/Supplier PJSC SAKHAVOSTOKNEFTEGAZ. with Mandate Certificate Reference Code SAKHA/915/PJSC-OIL/98034523, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products:

DIESEL-GAS OIL L0.2-62 GOST 305-82 (DIESEL D2) ORIGIN RUSIAN

Quantity MINIMUM 20.000MT – MAXIMUM 900.000MT x 12 months

Price - \$ 230-220USD Gross/ Net per MT CIF ASWP

Price: \$ 190-180USD Gross/ Net per MT FOB: Rotterdam/ Novorossiysk/Vladivostok

Price: \$ 210-200USD Gross/ Net per MT FOB: Houston/

PRICE: 20\$/10 Minus NWE Platts NWE discount /only FOB NWE (Northwest European)

MAZUT FUEL OIL 100 GOST 10585/75-99(MAZUT M100) ORIGIN RUSIAN

Quantity MINIMUM 30.000MT - MAXIMUM 400.000MT x 12 months

Price – \$170/160 USD Gross/Net, per MT CIF ASWP

PRICE: \$150-140USD Gross/Net, per MT FOB: Rotterdam/ Primorsk

JET FUEL (JP A1) ORIGIN RUSIAN

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000Barrels x 12 months

Price - \$32/30USD Gross/Net ,per BBL CIF ASWP

PRICE: \$26-24 USD per BBL FOB: Rotterdam/ Novorossiysk/Vladivostok

PRICE: \$29-27 USD per BBL FOB: Houston/

PRICE:11\$ Minus NWE Platts NWE discount /only FOB NWE (Northwest European)

JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54) ORIGIN RUSIAN

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000Barrels x 12 months

Price - \$32/30USD Gross/Net ,per BBL CIF ASWP

PRICE: \$26-24 USD per BBL FOB: Rotterdam/ Novorossiysk/Vladivostok

PRICE: \$29-27 USD per BBL FOB: Houston/

PRICE:11\$ Minus NWE Platts NWE discount /only FOB NWE (Northwest European)

D6 VIRGIN FUEL OIL ORIGIN RUSIAN

Quantity 25.000.000 G. week and Maximum 400.000.000 Galons per week x 52 weeks with R/E.

Price - \$0,46 / 0,44USD Gross/Net ,per GAL. CIF ASWP

Price -\$0,34 / 0,32\$ per Gallon On FOB Basis : Rotterdam / Novorossiysk/VladivostokPrice -\$0,40 / 0,38\$ per Gallon On

FOB Basis : Houston /



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ВАРЗИНЕФТЬ"

Юридический адрес : 423452, Республика Татарстан, Альметьевский район, город

Альметьевск, улица Ленина, дом 15, кабинет 511.

ОГРН: 1161690109360 ИНН:1644087500 КПП : 164401001

ВАРЗИНЕФТЬ

Loading Port: Primorsk-Ust-Luga/Vladivostok -

CIF: ASWP Origin Russian

Shipping Terms CIF: ASWP Specification Standard Shipment time 15-25 days

INSPECTION: SGS or Equivalent Shipment Will be advised Shipping Terms

FOB: Injection time 5-6days Inspection SGS or Equivalent

LOADED FROM: Primorsk-Ust-Luga–Vladivostok

FOB: Houston TX port- Rotterdam Port.

The refinery can realize and serve any variation in the specifications as products, if the Buyer asks for it in the ICPO.

TRANSACTION PROCEDURE FOB PORT OF ROTTERDAM THE NETHERLANDS DIP AND PAY

1. Buyer issues ICPO,
2. Seller issues Commercial Invoice, Buyer signs and Returns back to seller, Buyer provides to seller its Leased TANK STORAGE AGREEMENT.

Seller issues to Buyer the NOR (Notice of Readiness) to Commence the Injection of the product.

- ☐ Authorization to Sell.
- ☐ Copy of Export License certificate
- ☐ Copy of Statement of Availability of the product
- ☐ Copy of Proforma Invoice
- ☐ Commitment to supply
- ☐ Certificate of Origin
- ☐ Q&Q done by indigenous lab at port of Origin,

3. Seller leases the Buyer's tank for 2 days only and buyer lease 3days, Seller commence with the injection of the First Month Shipment Quantity from the Refinery Reservoir through the Pipeline into the Loading Port Storage Tanks or Tank to Tank on receipt of the Tank complete reference codes/GPS coordinates.

NB: Minimum of Five (5) days Tank validity is required.

Seller issues DTA to Buyer, and Buyer inspects product with SGS Agent with Tank Validity of not less than Five (5) days.

Buyer Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Tanks Through the means of MT103 TT.

4. Upon Seller Receives the Payment for the Product from the Buyer, Seller issues to Buyer the Title Ownership of the product and all Exporting Document of the product.
Buyer lifts the product with its Vessel Tanker.



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ВАРЗИНЕФТ"

Юридический адрес : 423452, Республика Татарстан, Альметьевский район, город

Альметьевск, улица Ленина, дом 15, кабинет 511.

ОГРН: 1161690109360 ИНН:1644087500 КПП : 164401001

ВАРЗИНЕФТ

AND PURCHASE CONTRACT LETTER OF CONFIRMATION AND FULL COMMITMENT TO SUPPLY THE PRODUCT.

COPY OF REFINERY PASSPORT OF THE PRODUCTS.

COPY OF ANALYSIS REPORT

5. Buyer within Five (5) banking Days, Buyers bank Send Swift Operative Irrevocable Confirmed Standbyletter of Credit (SBLC) Via Swift MT760 to Seller Fiduciary company bank outside Russia.
6. Seller Fiduciary confirm buyer MT760/SBLC via bank to bank and then open 2%PB to buyer bank and Seller Commences with loading and issue full POP and shipping documents Including (against shipment Documents (Q88, SGS report certificate, Bill of Lading), and also test report) to buyer/Bank.
7. Ship arrives at port destination port and conduct inspection on the goods and Buyer release payment to seller bank after inspection at port 100% payable for each shipment within 3 banking days upon the cargo passed SGS and receipt of all the relevant payment documents.
8. Seller pays commission to Seller Side and Buyer Side

THE COMMISSIONS WILL BE PAID BY THE BUYER, WITH THE FOLLOWING DISTRIBUTION:

50%: Seller Side- Closed to Mukhametshin Jalil Gabdrakhmanovich - LIMITED LIABILITY COMPANY "VARZINEFT"

50%: Buyer side - Buyer Mandate and Buyer Intermediaries.

The commission of the Platt's price is paid by the Buyer and is the same that in fixed price and has the same Distribution.

ВАРЗИНЕФТ

AUTHORIZED SIGNATURE ON BEHALF OF:

LIMITED LIABILITY COMPANY "VARZINEFT"

Representative/Mandate: Mukhametshin Jalil Gabdrakhmanovich

Position: Director

Sign and Seal:

E-mail: info-varzineft@mail.ru

Skype: live:.cid.a888e3188705a318

Tel/WhatsApp: +7 (926) 778-2158s



-----WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURE-----

- These procedures and conditions are not negotiable, prices are negotiable.
- The Seller only accepts documents submitted with its format, If the Buyer's request, we can send ICPO template used by the Seller.
- We do not give additional information over the phone or what's App - by email only!