



ООО "УРАЛ-НЕФТЬ" (ООО "URAL-NEFT")

Юридический адрес: 614013, ПЕРМСКИЙ КРАЙ, ПЕРМЬ Г, НАБЕРЕЖНАЯ 3-Я УЛ, ДОМ 42, ОФИС 3.
ORGN 1065902048794, INN 5902831637, KPP 590201001

Info Department: +7 (967) 054 4915, Sales Dept. : +7 (967) 054 3493

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SOFT CORPORATE OFFER

We the "ООО "УРАЛ-НЕФТЬ" under penalty of perjury, confirm as a certified Russian Crude Oil/Petroleum seller, with full corporate responsibility, authorized by the Russian Ministry of Energy to supply, hereby introduce this offer with below terms and procedures for our products:

Grade: Russian Export Grade Origin: Russian Federation

Commission structure: (50% Buyer side/50% seller side)

Contract Term: 12 months minimum (with rolls and extensions) Payments Term: MT103, BG or SBLC via MT760

POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: Minimum: 500,000 BBLs. Maximum: 10,000,000 BBLs

FOB Price: \$ 50 GROSS / \$45 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Minimum: 500,000 BBLs. Maximum: 10,000,000 BBLs

FOB Price: \$ 50 GROSS / \$45 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 260 GROSS / \$250 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 150 GROSS / \$140 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIA VIRGIN FUEL OIL D6

Quantity: Minimum: 1,000,000 GALLONS PER WEEK. Maximum: 50,000,000 GALLONS

FOB Price: \$0.85 GROSS / \$0.80 NET

COMMISSION: \$2/\$2 CENT PER GALLONS

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK



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PROCEDURES FOR TRANSACTION ROTTERDAM (F.O.B)

1. Buyer sends ICPO along with Company Profile to Seller on receipt of Seller's Soft Offer.
2. Seller issue commercial invoice (CI). Buyer signs and returns commercial invoice with Tank Storage Agreement (TSA) to seller acknowledging buyer's legally binding commitment to Purchase under the terms and conditions herein.
3. Seller issues Dip Test Authorization letter to be signed by both parties (BUYER/SELLER) Including Buyer's Tank Farm for proof of the Buyer's readiness to inject into Buyer's Tank.
4. Seller Approve the DTA attached with fresh SGS Report and Tank receipt to Buyer and Buyer order SGS to conduct Dip Test of the product in the Seller's Tank on Buyer Expenses.
5. Upon successful Dip Test, Buyer provides vessel details or Tank details, Seller shall immediately submit the full Proof of Product (POP) to the Buyer, Injection of the product Proceeds.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after Confirmation of the buyer's payment.
7. Seller issues draft Contract to buyer to review for R&E monthly deliveries.
8. Buyer review and approves the contract and issues SBLC/IRDLIC irrevocable, nontransferable, auto revolving for 12 months' shipment value, documentary letter of credit for length of contract and for each lift able as schedule. Buyer pays after Dip Test by MT 103 Wire Transfer on each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract, and mandates/intermediaries receive their commissions according to monthly deliveries.

SELLER SIGNS AND SEAL

Mr. SHVETSOV SERGEY VLADIMIROVICH
(General Director)

