



## ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "РУСНЕФТЕГАЗ"

📍 : 127083 , Moscow , st. March 8, 1, building 12, floor 2 room XVI room 3  
✉ [info@llcrusneftegaz.ru](mailto:info@llcrusneftegaz.ru) / [aqababov\\_yury\\_borisovich@llcrusneftegaz.ru](mailto:aqababov_yury_borisovich@llcrusneftegaz.ru)  
☎ +7 9858042862  
📄 LLC RUSNEFTEGAZ  
📄 OGRN: 1157746778023 INN: 7708265208, KPP: 771401001

Attn: **Principal Buyer / Mandate**

**Buyer's official ICPO should be issued & addressed as follows;**

To: **Supplier / Refinery**

Attn: **Export Director**

Via: **LIMITED LIABILITY COMPANY "RUSNEFTEGAZ"**

(Sales Representative)

### SOFT CORPORATE OFFER

The undersigned company, (**LLC RUSNEFTEGAZ**) is a direct mandate to Refinery in Russia and hereby with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum Products / commodities with the terms and conditions as stated hereunder:

### CORPORATE OFFER:

**COUNTRY OF ORIGIN: RUSSIAN FEDERATION / KAZAKHSTAN / ARABIAN.**

**TRADING MODE: - FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)**

**PRICE: Negotiable (send your sensitive/target price during ordering).**

**PAYMENT: Operative SBLC MT760 / LC, MT103 after CIQ Inspection at discharge Port.**

**DESTINATION: Any Safe World Port (ASWP).**

**SPECIFICATION: Annexed within Contract (TBA).**

**PB: 2% Operative Performance .**

### COMMODITY, PRICE AND SELLER WORKING PROCEDURE:

#### **AUTOMOTIVE DIESEL FUEL (EN590)**

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: GROSS \$ 380 USD / NET \$ 370 Per USD

Price FOB: Gross \$ 370 USD / NET \$ 360 USD Per MT

COMMISSION: \$ 10.00 Seller Side / \$ 10.00 Buyer Side Per MT

#### **JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54 - A1)**

Minimum Quantity: Buyer request not less than 1,000,000 BBL

Maximum Quantity: 4,000,000 BBL Monthly

Price CIF ASWP: Gross \$ 72 US D / NET \$ 70 USD Per BBL

Price FOB: Gross \$ 70 US D / NET \$ 68 USD Per BBL

COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side Per BBL

#### **VIRGIN FUEL OIL (D6)**

Minimum Quantity: Buyer request not less than 20,000,000 Gallons

Maximum Quantity: 200,000,000 Gallons Monthly

Price CIF ASWP: Gross \$ 0.95 USD / NET \$ 0.93 USD Per Gallon

Price FOB: Gross \$ 0.93 USD / NET \$ 0.91 USD Per Gallon

COMMISSION: \$ 0.1 Seller Side / \$ 0.1 Buyer Side Per Gallon

#### **DIESEL GAS OIL GOST 305-82 (D2)**

Minimum Quantity: Buyer request not less than 10,000 Per MT



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Maximum Quantity: 100,000 Per MT Monthly  
Price CIF ASWP: Gross \$ 320 USD / NET \$ 310 USD Per MT  
Price FOB: Gross \$ 310 USD / NET \$ 300 USD Per MT  
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

### LIGHT CYCLE OIL (LCO)

Minimum Quantity: Buyer request not less than 30,000 MT First Trail  
Price CIF ASWP: Gross \$ 280 USD / NET \$ 270 USD Per MT  
Price FOB: Gross \$ 270 USD/NET \$ 260 USD Per MT  
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

### LIQUEFIED PETROLEUM GAS (LPG)

Minimum Quantity: Buyer request not less than 30,000 MT First Trail  
Price CIF ASWP: Gross \$ 360 USD / NET \$ 350 USD Per MT  
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

### LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: Buyer request not less than 30,000 MT First Trail  
Price CIF ASWP: Gross \$ 340 USD / NET \$ 330 USD Per MT  
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

### PETROLEUM COKE

Minimum Quantity: Buyer request not less than 30,000 MT First Trail  
CIF ASWP: Gross \$280 / NET \$ 270 USD per MT  
Price FOB: Gross \$ 270 USD / NET \$ 280 USD Per MT  
COMMISSION: \$ 5 Seller Side / \$ 5 Buyer Side Per MT

### UREA N-46%






Minimum Quantity: Buyer request not less than 30,000 MT First Trail  
Price CIF ASWP: Gross \$ 370 USD / NET \$ 360 USD Per MT  
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

## PROCEDURE & TERM SPOT/FOB

- 1) Buyer issue ICPO and Company registration certificate.
- 2) Seller Releases Commercial Invoice within 48 hours.
- 3) Buyer signs the CI and Return for Seller to Notarize and legalize with the ministry of Energy.
- 4) Seller Releases the following ppop documents to the Buyer:
  - A. Dip Test Authorization (DTA)
  - B. Authorization to Sell and Collect (ATSC)
  - C. Commitment and Guarantee Assurance Letter to supply
  - D. Tank Storage Agreement (TSA)
  - E. Authority to Verify (ATV)
- 5) Buyer contact seller tank and request for TTO Agreement to enable buyer take over sellers 'tank.
- 6) Buyer extend sellers tank for 5 days and obtain new TSR in buyers name to enable buyer contact SGS for dip test in seller.



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*Yours, Faithfully,*  
**SIGNATURE/STAMP:**



**General Director: Agababov Yury Borisovich**

**For & on behalf of LIMITED LIABILITY COMPANY "RUSNEFTEGAZ"**

