



LIMITED LIABILITY COMPANY "AVTOGAZ"



ST. PETERSBURG, TURKU 9 1 140, RUSSIAN FEDERATION



Limited.liabilitygaz@mail.ru



+79266648756

To: POTENTIAL END BUYERS

SOFT CORPORATE OFFER (SCO)

PRODUCTS

AVIATION KEROSENE COLONIAL (GRADE A1) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
FOB Price: \$89.00 USD Gross / \$87.00 USD Net
Commission: Seller side \$1.00USD Buyer side \$1.00USD Per Bbl.

AVIATION KEROSENE COLONIAL (GRADE 54) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
FOB Price: \$89.00 USD Gross / \$87.00 USD Net
Commission: Seller side \$1.00USD Buyer side \$1.00USD Per Bbl.

D6 VIRGIN FUEL OIL

Minimum Quantity: 100.000.000 Gallons per Month
Maximum Quantity: 800.000.000 Gallons per Month
FOB Price: \$0.78 USD Gross / \$0.73 USD Net
Commission: Seller side \$0.025USD Buyer side \$0.025USD Per GL.

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: \$360.00 USD Gross / \$ 350.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

BITUMEN GRADES: 40/50, 60/70 & 80/100

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross \$240.00 USD Gross / \$230.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons Month
CIF Price: \$290.00 USD Gross / \$280.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: \$380.00 USD Gross / \$370.00 USD Net
FOB Price: \$260.00 USD Gross / \$250.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

EASTERN SIBERIA-PACIFIC OCEAN OIL (ESPO)

Minimum Quantity: 1,000,000 per barrel per Month



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TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS)

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead with letter of acknowledgement, scanned copies of the buyer's company registration and international passport number of buyer to the seller.
2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendment if any).
3. Buyer within three (3) working days' signs SPA and returns to seller. Seller registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
4. Seller releases to the Buyer the Partial POP Documents below.
 - ✚ Copy of Tax Registration Certificate (Certificate of Incorporation),
 - ✚ Certificate of origin
 - ✚ Product Passport,
 - ✚ Refinery commitment to supply
 - ✚ Statement of availability of product.
 - ✚ Proforma Invoice
5. Buyer issues their financial guarantee in the form of Standby Letter of Credit (SBLC MT760) to cover the first shipment to seller's fiduciary bank within five (5) working days
6. If buyer fails to issue Standby Letter of Credit (SBLC MT760) within five (5) working days, in alternative shall make security guarantee deposit of (\$120,000 USD) one Hundred and Twenty Thousand United States Dollars, via TT Wire from total value of the contract to seller bank to secure the service of the vessel

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.
7. On confirmation of the above clause, Seller Company releases copies of POP and Shipping documents to buyer Company.
 - ✚ Copy of export license, issued by the ministry of Petroleum and Energy.
 - ✚ Copy of approval to export, issued by the ministry of justice.
 - ✚ Copy of statement of availability of the product.
 - ✚ Copy of the refinery commitment.
 - ✚ Copy of Transnet contract to transport the Product to the Port.
 - ✚ Copy of the Port Storage agreement/ Insurance.
 - ✚ Copy of charter party agreement.
 - ✚ Copy of Customs clearance certificate.
 - ✚ Copy of the tank receipt issued by the storage facilitator.
 - ✚ Copy of SGS Report.



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6. Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.
7. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.
8. Seller within 24hours releases the commission of the intermediaries immediately.

Authorized Signature:




LIMITED LIABILITY COMPANY "AVTOGAZ"
MAMADOV DADO ABDULLADZHANOVICH (GENERAL DIRECTOR)