



SOFT CORPORATE OFFER

We “PK KRYMAVTOGAZ” under penalty for perjury issue this soft corporate offer and confirm our readiness to execute a purchase agreement with the end buyer for the listed product following the terms and conditions below.

PRODUCT AND PRICE ON CIF ASWP

⇒ **LOW SULPHUR PETROLEUM COKE (SPONGE COKE) RUSSIAN ORIGIN**

Spot quantity 100,000 MT

Price: \$130.00 Gross per MT / \$120.00 Net per MT

Commission: \$10 per MT

REFINERY APPROVED TRANSACTION PROCEDURE ON CIF ASWP

1. Buyer accept SCO from sellers representatives and sends ICPO with full banking details, CP, passport copy and company registration.
2. Seller issues draft contract to buyer and shall be open for amendment.
3. Buyer reviews & endorses the final agreed contract, and return to supplier on PDF format.
4. Seller legalizes & notarizes the signed contract with the ministry of energy, and release the approved contract and PPOP to buyer for both parties to lodge with their respective banks:
 - *Statement availability of the product.
 - *Commitment to supply.
 - *Certificate of origin.
 - *Product passport.
 - *Dip test analysis.
5. Buyer’s bank issues irrevocable transferable/ non transferable DLC MT-700 or SBLC MT-760 within seven (7) days for first shipment’s value to seller’s bank to enable seller commence the loading of product with the shipping company and release full set of POP documents after loading via bank to bank swift within 7 working days. But if the buyer fails to issue financial instrument (DLC MT700 or SBLC MT760) within the time frame, as an alternative provision buyer pays via TT 5% of the product cost as guarantee performance within 48 hours which will be deducted from the product face value when final payment is made.
6. Seller’s bank issues operative 2% PB in favor of buyer’s bank account within 3 working days, which is submitted and detailed in the mutually agreed signed contract.

“PK KRYMAVTOGAZ”

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ПК Крымавтогаз

7. Upon Seller bank successful exchange of instrument method with buyer's bank or the alternative 5% payment via TT to seller bank account as guarantee performance if buyer fails to issue instrument within the stipulated time frame, seller loads product within 7 working days and sends POP documents in buyer's company name via email to buyer and representative:

- *Copy of proforma invoice.
- *Product allocation certificate.
- *Port storage agreement.
- *Chartered party agreement with vessel owners.
- *Copy of fresh SGS report at the loading port.
- *Bill of lading.
- *Q88 and quality specification.

8. Buyer notifies seller by official written notice of his bank receiving seller's POP documents whilst seller sends to buyer the registered hard copy of the contract through courier service within 3 working days.

9. Shipment commences as scheduled in the contract.

10. Upon the arrival of the cargo at destination port and inspection on the goods in buyer storage, buyer releases payment via wire transfer swift MT-103 / TT to seller's bank within 3days.

11. Seller releases payment to seller side / buyer side intermediaries involved as per the signed NCNDA/ IMEPA and subsequently monthly shipment continues.

Signed by:

Ivanova Alexandra Anatolievna
Manager



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