



LAGAL ADDRESS: Kazakhstan, Astana,  
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*We "KURASHA PETROLEUM REFINERY; with full corporate authority do hereby warrant and issue this soft offer, under penalty of perjury, and assuming any and all financial and/or legal liabilities that may arise from any misrepresentations and being subject to any and all relevant applicable damages, we are ready/willing to execute a Full Corporate Offer and then straight after a Sales and Purchase Agreement with the End Buyer, for the following product information's*

**ORIGIN: Kazakhstan**

INCOTERMS: FOB/CIF/TTO

DISHARGE PORT: ANY SAFE PORTS

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

**PRODUCTS**

**PRODUCT: DIESEL FUEL EN590**

Monthly Quantity 50,000 MT - 800,000MT (+/- 5%) x 12

FOB Price \$390 USD gross/\$360 USD net per MT

CIF Price \$400 USD gross/\$390USD net per MT

Commission: \$5/\$5

**PRODUCT: RUSSIAN ORIGIN AVIATION Kerosine FUEL**

Monthly Shipment 500,000 bbls- 8,000,000 bbls

Fob Price \$60 USD gross/\$50 USD net per bbl

CIF Price \$70 USD gross/\$60 USD net per bbl

Commission: \$5/\$5

**PRODUCT: RUSSIA ORIGIN D2 GAS OIL GOST 305-82**

Monthly Quantity 50,000 MT - 1,000,000 MT (+/- 5%) x 12

Fob Price \$380USD gross/\$370 USD net per MT

CIF Price \$390USD gross/\$380 USD net per MT

Commission: \$5/\$5

**PRODUCT: DIESEL D6 VIRGIN LOW POUR FUEL OIL**

Monthly Quantity 100,000 gallons - 1,000,000,000 gallons (+/- 5%) x 12

FIB: Price \$ 0.7/\$0.65per gallon

CIF Price \$ 0.5/\$0.4 per gallon

Commission: \$0.2/\$0.2



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**TRANSACTION PROCEDURES FOR CIF – ASWP & PAYMENT TERM**

1. Buyer issues LOI/ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to seller for final endorsement. Seller gives Partial proof of products.
  - a. Seller Irrevocable Commitment to Supply
  - b. Statement of availability of product
  - c. Certificate of origin - Ministry Certificate
  - d. Commercial invoice for the first value shipment
  - e. Allocation Certificate – Ministry Certificate
  - f. ATSC – Authorization to Sell & Collect
  - g. Commercial Invoice for the First shipment
3. Buyer issues the Financial Guarantee as pre advice (DLC MT700) or (SBLC MT760) to cover the first shipment to Seller's Bank according as per the Seller Verbiage in three (3) bank working days. Upon the buyer (DLC MT700) or (SBLC MT760) seller will issue 2%Performance Bond (PB) to buyer bank within 3 days.
4. Within 3 banking days, If buyer fails to issue payment instrument, Buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default
5. Seller's Bank issues the following Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
  - i. Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
  - ii. Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
  - iii. Copy of statement of availability of the product.
  - iv. Copy of the refinery commitment to produce the product.



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- v. Copy of Transnet contract to transport the product to the loading port.
  - vi. Copy of the port storage agreement.
  - vii. Copy of the charter party agreement to transport the product to Discharge port.
  - viii. Copy of Vessel Questionnaire 88.
  - ix. Copy of Bill of Lading.
  - x. SGS Report at loading port.
  - xi. Dip test Authorization (DTA) & ATB
  - xii. NOR /ETA Certificate of Ownership Transfer Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
6. Upon receipt of FULL POP Buyer provides seller with logistic (TSR or vessel Q88) facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test upon vessel arrival at discharge port.
  7. Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent injection commence to the buyer's logistics.
  8. Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT) Buyer's bank pays the 100% of Total value of the product in Buyer's logistics by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.
  9. Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents
  10. Seller Pays commission to all intermediary involved as per singed NCNDA IMFPA

Best Regards

Managing Director

Mrs. *Adykulova Elmira* Duysenovna

