



SOFT CORPORATE OFFER

To: End Buyer/Buyer mandate

The Supplier is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent.

Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from End buyers or buyer mandates will be considered.

DELIVERY: ON FOB/TTO
COUNTRY OF ORIGIN: UAE ORIGIN
PORT OF ORIGIN: UAE
PORT OF DISCHARGE: ROTTERDAM/HOUSTON FOR ORDER
SHIPMENT METHOD: SEA FREIGHT
CARRIER TO BE DECLARED
LOADING: INTO VESSEL

TOTAL CARGO QTY: AS PER BUYER REQUEST
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PACKAGING: SHIP TANK COMPOSITE
TERMS OF SALE: FOB – ROTTERDAM – HOUSTON
TERMS OF PAYMENT: MT103 / SBLC
COMMISSION: \$5 PER MT \$2 PER BBL \$0,2 CENT PER GAL

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month
Delivery: FOB ROTTERDAM
FOB Price: \$74.00 USD per Barrel

JET FUEL A1

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month
Delivery: FOB ROTTERDAM
FOB Price: \$78.00 USD per Barrel

EN-590 AUTOMOTIVE DIESEL FUEL

Quantity: 20,000 MT/per month/ Maximum of 200,000 MT per month
Delivery: FOB ROTTERDAM
Price: \$360 USD per Metric Ton



DIESEL D6 VIRGIN LOW POUR FUEL OIL

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FOB ROTTERDAM

Price: \$0.90 per Gal

THE FOB ROTTERDAM/HOUSTON OPERATIONAL PROCEDURE

1. Seller issues FCO.
2. Buyer signs FCO and issues ICPO + company registration + Passport Copy of Signatory.
3. Seller issues commercial invoice (CI) for the availability quantity in the end seller storage tank, buyer signs CI and returns the CI to seller with their Tank Storage Agreement (TSA) for seller approval
4. Seller issues (below) POP documents to the buyer.

List Of Documents Required: N. Copies

- Authorization To Physically Verify Product (Atv)/Dip Test Authorisation (Dta) To Be Endorsed By Buyer's Tank Farm
 - Product Passport
 - Commitment And Guarantee Letter To Supply.
 - Authorizations To Sell and Collect.
5. Seller provides Fresh SGS report, tank storage receipt and opens communication with SGS office& storage provider for immediate Dip test of the product.
 6. Buyer books the SGS to conduct dip test in end seller's storage tank and buyer pays SGS from his own account for all SGS charges for inspection and providing Q&Q reports in full. Buyer will provide Q&Q reports to the seller free of charge. Buyer provides tank details to end seller after performing dip test by SGS on his account and then seller injection commences to buyer 's tank.
 7. After successful dip test, (NCNDA/IMFPA) will be signed by all parties.
 8. Within 24 hours, buyer makes 100% TT wire transfer payment, end seller changes title of ownership to the buyer at the same time of receiving full payment.
 9. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the commercial invoice, and extension of transaction by issuing twelve (12) months contract to buyer for proceeding.
 10. Seller issues 12 months contract to be signed with all parties including NCNDA/IMFPA and allocation license

STANDARD TANKER TAKES OVER (TTO) PROCEDURE

1. Buyer issue ICPO/LOI, Scan passport + Company profiles addressed to the Refinery Official Mandate
2. Seller issues MOU
3. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents:
 - a) Certificate of Origin
 - b) Product Passport (Quantity and Quality Dip Test Analysis Report)
 - c) Bill of Lading
 - d) Vessel Questionnaire Q88
 - e) Cargo Manifest
 - f) International Load line certificate



- g) Vessel Registration certificate
 - h) E.T.A (Estimated Time of Arrival) of Vessel
 - i) Vessel (N.O.R) Notice of Readiness
 - j) Invoice for USD 250,000 PAYMENT
4. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of \$250,000 of the master invoice value to the seller fiduciary account via MT103 T/T wire Transfer within 48 hours for the change of the consignment rights and transfer of title of ownership to buyer's name.
 5. Upon Seller receipt of the payment, Seller shall Transfer Product Title ownership to Buyer's Company name, reissues all other outstanding documents to the buyer's name.
 6. Buyer contacts the shipping company to re-direct the route of the vessel Tanker to buyer's destination port. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.
 7. Upon the successful Inspection, buyer makes payment for the full product via TT Wire or MT103 to the sellers nominated bank account.
 8. Seller and Buyer Signs Contract for 12 months' shipment.
 9. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.
 10. Monthly shipment commences to the buyer's discharge port as stipulated in the contract.

Contacts

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