



**OUR GOALS:- TO REACH A GREATER HEIGHT AND TO CONNECT BUYERS AND  
SELLERS TOGETHER IN THE OIL/PETROLEUM SECTOR  
TO MEET THEIR NEEDS AND DEMANDS**

## **SOFT CORPORATE OFFER**

### **VIRGIN FUEL OIL D6 (0.380 SULPHUR MAX) – RUSSIA ORIGIN**

LIFTABLE QUANTITY: 100,000,000 GALS / 500,000,000 GALS WEEKLY

PRICE: GROSS US\$ 0.72.00 PER GAL / NET US\$ 0.68.00 PER GAL

FOB: ROTTERDAM/HOUSTON AND NOVORSSIYSK/PRIMORSK

COMMISSION: US\$ 0.02 / US\$ 0.02 PER GAL

### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL – RUSSIA ORIGIN**

LIFTABLE QUANTITY: 1,000,000 BBLs / 5,000,000 BBLs MONTHLY

PRICE: GROSS US\$ 42 / NET US\$ 38 PER BBL

FOB: ROTTERDAM/HOUSTON AND NOVORSSIYSK/PRIMORSK

COMMISSION: US\$ 2 / US\$ 2 PER BBL

### **JET FUEL A1 – RUSSIA ORIGIN**

LIFTABLE QUANTITY: 1,000,000 BBL / 5,000,000 BBL. MONTHLY

PRICE: GROSS US\$ 42 / NET US\$ 38 PER BBL

FOB: ROTTERDAM/HOUSTON AND NOVORSSIYSK/PRIMORSK

COMMISSION: US\$ 2 / US\$ 2 PER BBL

## **SPOT - DIP & PAY FOB PROCEDURE**

1. Buyer issues ICPO with tank storage agreement (TSA).
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank in Rotterdam with ICC WARNING LETTER.
3. Buyer signs and returns the commercial invoice and ATV Authorization to verify on buyer company letterhead with NCNDA/IMFPA signed by all buyer groups with commission structures.
4. Seller programs the injection and then issues to buyer the following documents (3 DAY Unconditional dip test authorization (DTA)).
  - A. Fresh SGS Report Inspected in Rotterdam Shore Tanks
  - B. Tank storage receipt. (TSR)
  - C. (ATV) Authorization for physical verification of the product
  - D. Injection report Shore Tank Rotterdam
  - E. Certificate of Origin
  - F. Product passport
  - G. Notarized and endorse NCNDA/IMFPA by the seller and their bank
  - H. Authorization to Sell and collect (ATSC)



5. Buyer upon physical verification of the product and PPOP confirmation, orders SGS to conduct the Dip test on buyer's expense.
6. Upon successful dip test, buyer provides tank storage receipt (TSR).
7. Seller commences injection immediately into buyer's tank and issues to buyer Title of Ownership certificate to be followed by all export Documentation.
8. Buyer makes payment by MT103 or TT wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction.



Secretary: **Lena O. Dimanovichna**