



"Сфера"

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To: Capable End Buyers / Buyer Mandates.

SOFT COPORATE OFFER

We, "SPHERE" LLC, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

Light CYCLE OIL: Monthly Quantity: 50,000MT 200,000MT. Price per MT: FOB\$330 Gross/\$320 Net TTO\$350 Gross / \$340 Net CIF\$370 Gross / \$360Net. Commission: \$5/\$5.

MAZUT M100 GOST-10585-99: Monthly Quantity: 50,000MT 500,000MT. Price per MT: FOB\$300 Gross/\$290 Net TTO\$320 Gross / \$310 Net CIF\$340 Gross / \$330Net. Commission: \$5/\$5.

D2GAS OIL GOST 305-82: Monthly Quantity: 50,000MT - 500,000MT. Price per MT: FOB\$330 Gross/\$320 Net. TTO \$350 Gross/\$340 Net. CIF \$370 Gross / \$360 Net. Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE MIX: Monthly Quantity: 50,000MT 500,000MT. Price per MT: FOB\$310 Gross/\$300 Net TTO\$330 Gross / \$320 Net CIF\$350 Gross / \$340Net. Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. GOST 5542-87: Monthly Quantity: 50,000MT - 50,000MT 500,000MT. Price per MT: FOB\$310 Gross/\$300 Net TTO\$330 Gross / \$320 Net CIF\$350 Gross / \$340Net. Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL: Monthly Quantity: 500,000BBL 10,000,000BBL, Price per Barrel: FOB\$74Gross/\$70 Net TTO\$88 Gross/\$86Net CIF \$84 Gross / \$80 Net Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity: 50,000MT - 500,000MT. Price per MT: FOB\$330 Gross/\$320 Net TTO\$350 Gross / \$340 Net CIF\$370 Gross / \$360Net. Commission: \$5/\$5.

ESPO: Monthly Quantity: 500,000BBL-10,000,000BBL Price per BBL: FOB\$52Gross / \$50Net. TTO \$56Gross / \$54Net. CIF \$60 Gross / \$58 Net. Commission: \$2/\$2.

LIGHT CRUDE OIL: Monthly Quantity: 50,000MT - 500,000MT. Price per MT: FOB\$330 Gross/\$320 Net TTO\$350 Gross / \$340 Net CIF\$370 Gross / \$360Net. Commission: \$5/\$5.

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CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO with letter of acceptance to seller upon receipt of soft corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, buyer sign and returns back the sign SPA to seller.
3. The seller issues payment invoice for the allocation procurement. Upon executed by the buyer and confirmation of the payment the seller Issue the following PPOP documents.
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Statement of availability of product
 - (C) Certificate of origin
 - (D) Commercial invoice for the first value shipment
4. Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense.
5. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable, Non-operative, non transferable, indivisible letter of credit (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$310,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default..
6. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - A) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - B) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - C) Copy of statement of availability of the product.
 - D) Copy of the refinery commitment to produce the product.
 - E) Copy of Transnet contract to transport the product to the loading port.
 - F) Copy of the port storage agreement.
 - G) Copy of the charter party agreement to transport the product to discharge port.
 - H) Copy of Vessel Questionnaire 88.

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I) Copy of Bill of Lading.

J) SGS Report at loading port.

K) Dip test Authorization (DTA) & ATB

L) NOR /ETA

M) Certificate of Ownership Transfer

N) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

7. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

8. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the Product by the buyer via MT103 100% after (Q& Q) or CIQ report Inspection at Discharge port.



Faustov Dmitry Leonidovich
Export Director



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