



**RUSLANOIL**  
Ensuring Reliable Supplies...

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ИНН: 1644070672

### SOFT CORPORATE OFFER

We, «RUSLANOIL» LLC as the End Seller Refinery, Title Holder and Owner of the commodities; and acting with legal standing as a legitimate and registered corporation and operating under the Laws of the Russian Federation hereby state with full corporate and legal authority and responsibility and under penalty of perjury, confirms availability of refined RUSSIAN AVAILABLE PETROLEUM PRODUCTS for immediate sales to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet International Standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

COMMODITY : RUSSIAN DIESEL EN590 10 PPM

ORIGIN: RUSSIAN FEDERATION

QUANTITY: 100,000 MT FIRST TRIAL SHIPMENT & 200,000 MT X 12 MONTHS WITH R&E

CIF PRICE: \$400.00 USD GROSS/\$390.00 USD NET PER METRIC TON

FOB PRICE: \$390.00 USD GROSS/\$380.00 USD NET PER METRIC TON

COMMISSION: \$10.00 USD PER MT TO BE SHARED 50/50 BY BOTH SIDES

LOADING PORTS: PRIMORSK/KOZMINO/VLADIVOSTOK/NOVOROSSIYSK

DELIVERY: FOB ROTTERDAM/ASIAN PORTS COMMERCIAL SEA PORT & CIF ASWP

PAYMENT TERMS: DLC/SBLC/MT103/TT FOR THE VALUE OF THE GOODS

INSPECTION: SGS/CIQ OR EQUIVALENCE AT BOTH LOADING AND UNLOADING PORTS.

PERFORMANCE BOND: 2% PB PAYABLE BY SELLER AGAINST BUYER'S DLC INSTRUMENT ONLY CIF

CONTRACT

INSURANCE: 110% INSURANCE COVERAGE OF THE PRODUCT PAYABLE BY SELLER TO COVER THE PRODUCTS FROM RUSSIAN PORT TO BUYER'S NOMINATED DISCHARGE PORT ONLY CIF CONTRACT.

### PRODUCT SPECIFICATION/RUSSIAN ORIGIN

#### SPECIFICATION OF RUSSIAN DIESEL EN590 10 PPM

№	COMPONENT	LIMIT	TEST METHOD
1	SPECIFIC GRAVITY@15.6/15.6°C	0.81-0.87	ASTM D 1298
2	CETANE NUMBER OR CALCULATED CETANE INDEX		ASTM D 613 ASTM D 976
3	VISCOSITY, KINEMATIC, @40°C	18-4.1	ASTM D445
4	POUR POINT	MAX 10	ASTM D97
5	SULPHUR, % WT (MG/KG)	0.001(MAX 10)	ASTM D2622
6	COPPER STRIP CORROSION	MAX 1	ASTM D 130
7	OXIDATION STABILITY, G/M3	MAX 25	ASTM D 2274
8	CARBON RESIDUE, % VOL.	MAX 0.05	ASTM D189
9	WATER AND SEDIMENT, % VOL.	MAX 0.05	ASTM D 2709
10	ASH, % WT	MAX 0.01	ASTM D482
11	FLASH POINT	MIN 60	ASTM D93
12	DISTILLATION, 90% VOL, RECOVERED	MAX 357	ASTM D 86



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### NON-NEGOTIABLE FOB TRANSACTION PROCEDURES

1. Buyer issues ICPO with Banking details compliant to Seller's terms and procedures including Buyer's Company registration certificate and Company Profile (CP).
2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity.
3. Upon receipt and review of the signed C.I., seller issues Unconditional Dip Test Authorization (D.T.A) to be completed and signed by Buyer and Seller's Tank Farm logistics where the products are stored for DIP TEST to be conducted on the product quality and quantity analysis inside Seller's Tanks prior to injection of the commodity C.I.
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents : -
  - A. Fresh SGS Report (Not older than 72 hours)
  - B. Product Reservoir Receipt
  - C. Accreditation Certificate
  - D. Product Passport (Quantity and Quality Analysis)
  - E. Authorization to Sell and Collect Certificate (ATSCC)
  - F. Pre-Injection Report (PIR)
  - G. NCNDA/IMFPA (To be completed by all intermediaries)
  - H. Certificate of Product Origin
  - I. Authorization to Verify (ATV) the product
5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks.
6. Buyer upon successful Dip Test makes full payment by MT103/TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately.
7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order.

### TANKER TAKE OVER TRANSACTION PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the Product.
2. Seller issue draft (MOU) agreement to Buyer counter-sign and return ack to seller.
3. Upon Seller receipt of signed MOU-contract from the buyer, Seller Legalizes the agreement with the ministry of Energy in Russian federation and sends the registered and legalized copy of the signed MOU to Buyer along with the following documents.
  - A. Seller's Export License/Reg. Certificate
  - B. Bill of Lading- (in the name of Buyer as Consignee.)



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C. Product Passport-Dip-Test Report.

D. Refinery commitment and Assurance to supply and deliver the products to Buyer's discharge port

E. Cargo Manifest.

F. Ullage Report.

G. Qss

H. 5% Allocation guarantee payment invoice covering total product value

4. Upon receipt of above documents by the Buyer makes 5 % deposit payment for Allocation Guarantee to the seller nominated bank by T/T Wire Transfer within 3 banking days which shall be deducted from the total payment value of the total products.

5. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent Inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

6. Upon the successful completion of dip-test inspection, buyer makes the balance 95% payment by MT103 wire Transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the Legitimate Owner of the goods and commence trans-loading.

7. Trans-loading commence immediately.

8. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the Product from the Buyer's bank.

**AUTHORIZED SIGNATORIES:**

**THE PRINCIPAL BUYER'S SIGNATURE/SEAL**



**MR. MINGAZOV RAPHAEL RAFISOVICH**  
**GENERAL DIRECTOR**  
**RUSLANOIL REFINERY**

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